

A Little Bit Country

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Wheat Show

Over 57 years the National Hard Spring Wheat Show has evolved into an elite educational event featuring important bottom-line issues and very knowledgeable speakers. This year's line-up of topics and experts might just be the best ever. Below is the agenda. Through the support of major agri-business sponsors and commercial exhibitors, the Wheat Show Committee can offer all of this at no cost to the agriculture community.

Tuesday, February 2

- 7:30 *Welcome: Mayor Ward Koeser*
Progress Report from United Pulse Trading - Eric Bartsch, General Manager
- Family Farm Ownership Succession and the Transition of Management Control for Farm Families**
- 9:00 **You Can Buy The Family Farm But Just Remember That I Still Own It** - Ron Hanson, Distinguished Professor of Agribusiness, University of Nebraska
- 10:30 **How Much Did Your Lawyer Cost Our Family Farm?** Ron Hanson
- 12:00 *Lunch - Sponsored by Williams County Farmers Union*
The Unspoken Words - Ron Hanson
- 1:15 **Fence Posts Talking to Each Other** - Ron Hanson
- 2:45 **Conservation Stewardship Program (CSP)** - Paul Sweeney, North Dakota State Conservationist, USDA/NRCS
- 4:15 **New Fertilizer Recommendations** - Dave Franzen, NDSU Extension Soil Specialist
- 5:00 **Improving Soil Health** - Jon Stika, Natural Natural Resource Conservation Service
- 5:45 *Social and Deli Buffet*
- 7:00 **Wheat Market Outlook** - Frayne Olson, NDSU Extension Grain Marketing Specialist
- 7:45 **International Wheat Trade Issues** - Rebecca Bratter, Director of Policy, U.S. Wheat Associates

Wednesday, February 3

All Times CST

- 7:30 **Growing Season Weather Outlook** - Leon Osborne, Jr., Director of the Regional Weather Information Center and Surface Transportation Weather Research Center
- 9:30 **World View of Bio-Tech Crops** - Rebecca Bratter, Director of Policy, U.S. Wheat Associates
- 10:15 **The Future of Wheat Biotechnology** - Dan R. Biggerstaff, Barkley Ag Enterprises
- 10:50 **Wind Energy Development in North Dakota** - Jeremy Woeste, Alternative Technologies Coordinator with Basin Electric Power Cooperative
- 12:00 **Recognition Luncheon** - Roast Beef Dinner \$9.00
Coordinated by Ag Committee of Williston Area Chamber of Commerce
"Living Up in a Down World" - Bob Edwards
- 1:30 **U.S. Durum Growers Association - Panel Discussion - Durum Wheat Quality Program, Crop Insurance, and Chemical Harmonization**
- 2:30 *Near East Room - Today's Diesel* - Kyle Wolf and Brent Andersen, Cenex Harvest States, Refined Fuels Division
Far West Room - Integrated Control Strategies for Wheat Stem Sawfly - Daniel Waldstein, Area NDSU Extension Crop Protection Specialist
- 3:15 *Near East Room - Wheat Variety Performance Report* Neil Riveland, Supt. Williston Research/Extension Center
Far West Room - Variable Rate Technology Makes Sense - Mike Wilson, Tech Ag, Bainville, MT
- 4:00 *Adjourn*

Featured Speaker to Address Farm Succession

The featured speaker of this year's Wheat Show is **Ron Hanson, Distinguished Professor of Agribusiness at the University of Nebraska**. He will address **Family Farm Ownership Succession and the Transition of Management Control for Farm Families**.



In his first presentation, **You can Buy the Family Farm But Just Remember That I Still Own It**, he will focus directly on the "family issues" of farm business ownership succession when one generation (the parents) now attempts to pass on the ownership and/or control of their farming operation to the next generation (their adult children). When transferring this actual ownership of a family farm or business operation to another generation (i.e. especially if the farm has been in the family name for several generations), this entire succession process can actually result in a lot of emotional stress among all the family members involved.

How Much Did Your Lawyer Cost Our Family Farm - During another session Ron will focus on key elements required for developing a farm business succession strategy by addressing many sensitive issues including which children will gain ownership, fair selling price, sweat equity, in-law involvement, etc. More importantly, this program will identify and discuss the "what if situations" that most families usually avoid discussing and just pretend will never happen.

The Unspoken Words - His noon luncheon presentation will emphasize the importance for family members, especially farm couples, to initiate a more determined effort to spend more personal time together and to better communicate and share feelings with each other. This will be done in a totally humorous and entertaining manner.

U.S. Wheat Associates Director To Discuss Trade Issues

The Wheat Show Committee hit a "home run" when it received word **Rebecca Bratter of U. S. Wheat Associates** committed to participate in the Wheat Show. She works closely with the industry and global offices to develop the U.S. wheat industry's global policy priorities and ensure continued and future market access for exports of U.S. wheat around the world. She also ensures that the industry's goals and priorities are presented with U.S. government and multilateral bodies.



This will be an excellent opportunity to learn how world politics affect the wheat markets.

State Conservationist To Explain CSP

The Conservation Stewardship Program (CSP) has the potential of rewarding farm operators annual payments for installing and adopting activities and improving, maintaining and managing existing activities and supplemental payments for the adoption of resource conserving crop rotations. Details of CSP will be explained during the Wheat Show on **Tuesday, February 2, 2:45 p.m.**, by **Paul Sweeney, newly appointed State Conservationist of USDA's Natural Resource Conservation Service**.



Wheat & Durum Nitrogen Fertilizer Recommendations

NDSU has been conducting research in an effort to update the wheat nitrogen fertilizer recommendations. The new system will consider location of the farm, crop previously planted in the field, historical productivity, wheat prices, nitrogen costs, organic matter, nitrogen in the soil and tillage methods.

Dave Franzen, NDSU Extension Soil Scientist, has developed an easy-to-use calculator which determines a recommendation considering all of these factors. It is a little more complex than the old recommendation of 2.5 pounds of nitrogen per bushel. The calculator can be accessed as a link from our website www.ag.ndsu.edu/williamscountyextension

Because nitrogen application represents a substantial cost of wheat production, the Wheat Show felt it was important to have Dave give more details about his calculator program and the research which supports the new recommendations, he is scheduled to speak on **Tuesday, February 2, 4:15 p.m.**

Williston State College Presents Agriculture Sessions

GIS/GPS Land & Equipment

February 16 — 9:30 am to 3:30 pm

What is GPS and GIS and how can I use it on my farm to decrease my input costs and increase productivity? Area implement dealers will be on hand to demonstrate the newest technology on their equipment. Lunch will be provided. Class will be held on the Williston State College Campus in the Crighton Building. Cost - \$40.00

Holistic Management

February 18 & 19 — 9:30 to 3:30 pm

Holistic Management is a goal centered decision model that includes People-Resource Base-Money. The goal includes quality of life, production to support that quality, and a futuristic resource base description. Decisions are tested against the goal for sociological, biological, and economic soundness. Please join Wayne Berry as he helps you explore and understand Holistic Management. Cost \$300/person or \$400/couple

Pre-registration is required. To register please call Kim Wenko at 701-774-6236.

Bud Williams Livestock Marketing School

February 26 & 27— 9:00 am to 5:00 pm

Bud Williams Marketing Schools are two day seminars for cattlemen who are looking to improve their business model and focus on consistent profitability, regardless of market direction. All cattle industry segments, operation sizes and geographical origins are welcome and can greatly benefit from the Williams Marketing Method. **\$500 will get you two days of information along with lunch.** To register call 1-877-799-4577 or www.budwilliamsmarketing.com

Pesticide Certification

Private Applicators—Ag Pest Category (Herbicide, Insecticides, Fungicides)

Meetings for certified private applicators have been scheduled as follows:

Tuesday, March 16, 1:00 p.m. - 4:00 p.m., CST, (please note time) Williston, KUMV-TV Farm & Ranch Trade Show

Tuesday, March 23, 1:00 p.m. - 4:00 p.m., CST, Ray Senior Citizens

These meetings are for those who need to be recertified and for those who are first time or have lapsed their certificate one year or more. We will send a reminder to those whose certification expires in 2010. Your card also shows the expiration year.

Fumigation Certification

A meeting for both private and commercial certification is scheduled **Tuesday, February 9, 10:00 a.m., - 2:30 p.m., CST**, in the 2nd Floor Conference Room of the Williams County Courthouse.

10th Annual Pulse Day

Below is an agenda for the 10th Annual Pulse Day, **Wednesday, February 24: Times listed CST**

- 8:30 am Registration (\$20) and coffee
- 9:00 Pulse Crop Weed Control & Desiccation Timing
Jeremy Pederson, Area Extension Agronomist
- 9:45 Huskie & Wolverine Carryover Concerns in Lentils & Peas
Bayer Crop Science Representative
- 10:20 The Pulse Crop Impact on Creating Healthy Productive Soil - *Dr. Jill Clapperton, Earthspirit Land Resource Consulting*
- 11:20 Pulse Crop Diseases Issues - *Sam Markell, NDSU Extension Plant Pathologist*
- Noon Dinner - View Exhibits
- 1:00 pm Nitrogen Economy of Pulse Crops - *Dr. Fran Walley, University of Saskatchewan, Saskatoon*
- 1:45 Telling the Energy Story of Pulse Crops - *Perry Miller, Montana State University, Mac Burgess, Ph.D. Student, MSU*
- 2:15 Potential Insect Problems of Peas & Lentils - *Daniel Walstein, Area Extension Specialist Crop Protection*
- 3:00 Pulse Crop Industry Update - *Shannon Berndt, Executive Director, Northern Pulse Growers Association*
- 3:15 2010 Market Outlook - *Area Processor Panel: JM Grain, Premier Pulses International, United Pulse Trading, Viterra*

Newsletter Mailing List

The annual Williams County Extension **A Little Bit Country** newsletter is sent out in January of each year. If you are no longer farming or do not wish to receive this newsletter, please contact us: 701-577-4595.

Commodity Elections

Elections to select county representatives to the North Dakota Barley Council, North Dakota Corn Utilization Council and North Dakota Oil Council will be held **Tuesday, February 16 at 10:00 a.m., CST**, in the 2nd floor conference room of the Williams County Courthouse.

Growers of these crops are encouraged to participate. Currently, Williams County does not have representatives to the corn or oilseed councils. Floyd Miller has been representing Williams County on the barley council.

New Website

In an effort to be more cost efficient and responsive in delivering information to our broad client base, we have developed a new website www.ag.ndsu.edu/williamscountyextension. This site is updated almost daily. Besides a vast amount of agriculture subject matter information already on the site, it contains an extensive listing of links to university research, government and industry. Please advise us of ideas that may make the site more useful to you.

NDSU PROJECTED 2010 CROP BUDGETS—NW ND	Spring Wheat	Durum	Field Peas	Lentils
	Per Acre	Per Acre	Per Acre	Per Acre
Market Yield	28	28	29	1250
Market Price	5.30	5.96*	6.00*	0.24
MARKET INCOME	148.40	166.88	174.00	300.00
DIRECT COSTS				
Seed	10.50	12.38	31.50	28.00
Herbicides	18.90	18.90	25.50	32.50
Fungicides	1.50**	1.50**	0.00	0.00**
Insecticides	0.00***	0.00***	0.00	0.00***
Fertilizer	27.85	27.85	7.60	5.46
Crop Insurance	9.60	10.30	6.40	16.20
Fuel & Lubrication	9.12	9.12	10.92	10.92
Repairs	12.07	12.07	14.22	14.65
Drying	0.00	0.00	0.00	0.00
Miscellaneous	6.00	6.00	7.00	7.00
Operating Interest	<u>2.51</u>	<u>5.58</u>	<u>2.71</u>	<u>3.01</u>
SUM OF LISTED DIRECT COSTS	98.05	100.69	105.85	117.73
INDIRECT (FIXED) COSTS				
Misc. Overhead	4.52	4.52	5.00	4.99
Machinery Depreciation	13.72	13.72	16.65	16.83
Machinery Investment	7.60	7.60	9.16	9.35
Land Taxes	0.00	0.00	0.00	0.00
Land Investment	<u>30.60</u>	<u>30.60</u>	<u>30.60</u>	<u>30.60</u>
SUM OF LISTED INDIRECT COSTS	56.44	56.44	61.41	61.77
SUM OF ALL LISTED COSTS	154.49	157.13	167.26	179.50
RETURN TO LABOR & MANAGEMENT	(6.09)	9.75	6.74	120.50
LISTED COSTS PER BUDGET UNIT				
Direct Costs	(bu): 3.50	(bu): 3.60	(bu): 3.65	(lb): 0.09
Indirect Costs	2.02	2.02	2.21	0.05
Total Costs	5.52	5.61	5.77	0.14

Wheat Notes:

*Durum price is for milling quality. There is risk of lower quality and price.

** Early season foliar fungicide would cost about \$3-\$4.50 and late season fungicide would cost about \$4-\$14 per acre, plus application. Trials consistently show yield response of 5-10% with early season fungicide, IF wheat planted into residue, and 15-20% with late application IF weather favors disease development.

***wheat midge insecticide would cost about \$6 per acre plus application.

Field Pea Notes:

*Food quality price. Use \$3.75 price estimate for feed quality peas.

Lentil Notes:

*Includes pre-harvest dessicant.

**Fungicide treatment for ascochyta would cost about \$16 plus application.

***Insecticide treatment for cutworms would cost about \$5 per acre plus application (usually tank mixed with herbicide)