

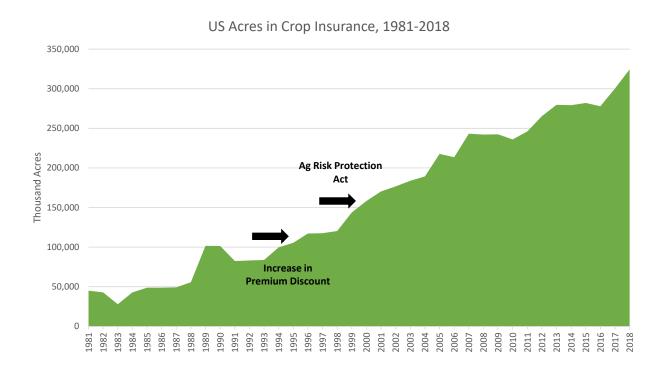


## **Agenda**

- Where Have We Been?
- What Is On The Horizon?
- What Can We Do About It?

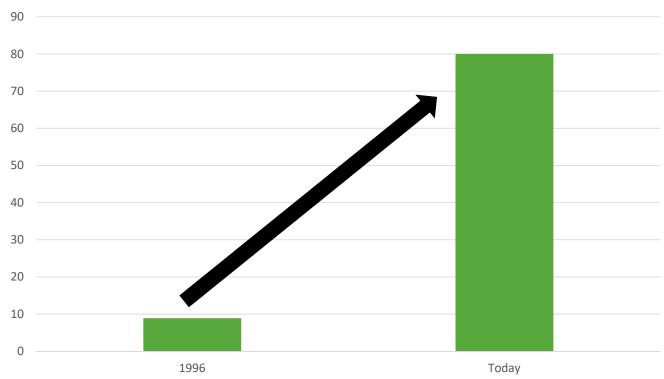














### "Protect and Preserve"

- Cuts to Premium Assistance
  - Harvest Price Coverage
- Cuts to the Private Sector Delivery System
  - Reduced Target Rate of Return
- Means Testing
  - Adjusted Gross Income Caps
  - Premium Assistance Caps





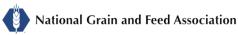






























ASSOCIATION OF

**EQUIPMENT MANUFACTURERS** 



The Trusted Choice'

National Council of

Farmer Cooperatives











































\*Excluding Corn

#### China \$21.4 billion U.S. Agricultural Exports, 2016 Top 5 U.S. Exports **Export Growth** 2006-2016 1 Soybeans (\$14.2 billion) \$21.4 billion 2 Course Grains\* (\$1.0 billion) Among U.S. 3 Hides & Skins (\$949 million) 219% Agricultural Export 4 Pork (\$578 million) Increase Markets, 2016 5 Cotton (\$550 million) \$6.7 billion

Twitter: @USDAForeignAg Website: www.fas.usda.gov Source: FAS Global Agricultural Trade System (GATS) BICO HS-6

United States Department of Agriculture Foreign Agricultural Service



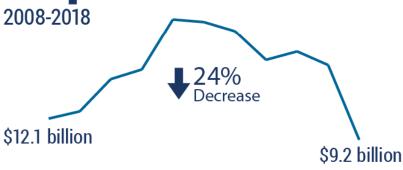


\$9.2 billion



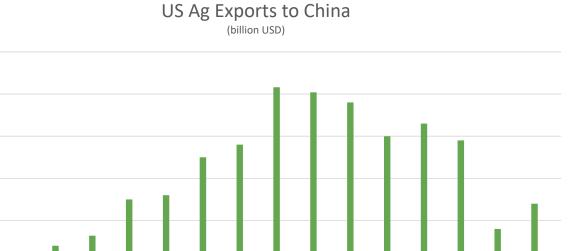


**Export Growth** 



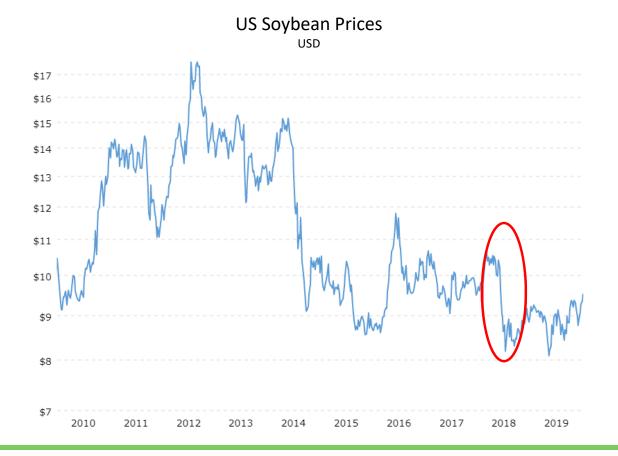
Source: FAS Global Agricultural Trade System (GATS) BICO HS-10





2020 2022 2022







## Second Trade Mitigation Package for Farmers: \$16 billion

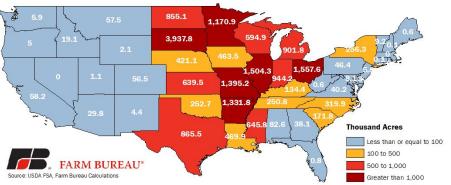
- \$14.5 billion Market Facilitation Program: USDA will pay farmers a county-based payment rate for their planted acreage in 2019. This compares to \$8.5 billion paid out under last year's MFP.
- \$1.4 billion Food Purchase program: USDA will buy fruits, vegetables, processed foods, beef, pork, poultry and milk for food banks
- \$100 million Trade Promotion Assistance, adding to \$200 million given to agricultural groups to boost agricultural sales globally



2019 was the second wettest year on record according to NOAA. More than 19 million acres were prevented from planting in 2019. The previous record for prevented from planting acres was in 2011 with fewer than 10 million acres.



Figure 1. All Acres Prevented From Being Planted in 2019 August 22 Estimate





And 2019 was riding in on the heels of a turbulent 2018 hurricane season that brought Hurricane Florence and Hurricane Michael to bear over key ag production regions in the South.





State	Estimated Ag Damages from Hurricanes in 2018
Alabama	\$204 million
Florida	\$158 million plus \$1.3 billion in timber damages
Georgia	\$2.8-\$3 billion
North Carolina	\$1.2-\$2 billion



\$3 billion in ad hoc disaster assistance passed in the spring of 2019, followed by another \$1.5 billion at the end of 2019.

- So what does this mean?
  - There's a little money to cover a lot of different disasters in a lot of regions for multiple crops in multiple years. The Secretary has a lot of discretion over how this money is allowed to be spent.
  - Sign-up started on September 11 for the original \$3 billion.
  - Farmers with disaster this year will only receive 50% of their payment up front, and the rest will be paid at a later date dependent on the availability of funds.
  - Prevent plant "top-up" payments delivered by AIPs in the fall.
  - https://www.farmers.gov/recover



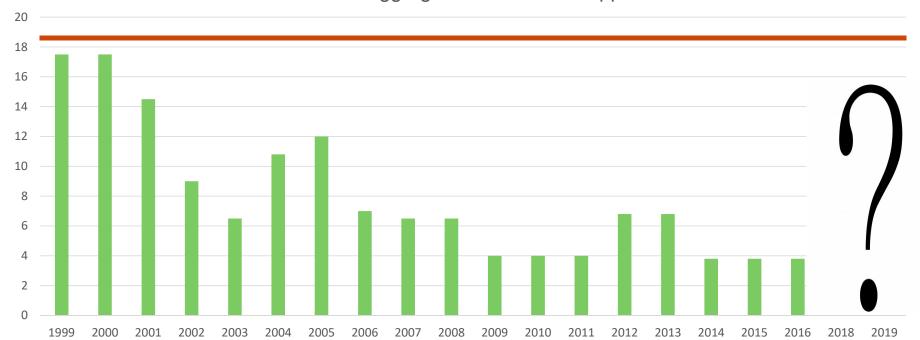
	1998 Crop Year	2016 Crop Year
Acreage	181 million	291 million
Total Premium	\$1.8 billion	\$9.3 billion
Farmer Paid Premium	\$929 million	\$3.5 billion
Subsidy	\$946 million	\$5.8 billion
Insured Liability	\$27.9 billion	\$100.5 billion
Ad Hoc Disaster Assistance	Approximately \$6 billion	None



	1998 Crop Year	2019 Crop Year
Acreage	181 million	~ 320 million
Total Premium	\$1.8 billion	~\$9.7 billion
Farmer Paid Premium	\$929 million	~\$3.5 billion
Subsidy	\$946 million	~\$6 billion
Insured Liability	\$27.9 billion	~\$105 billion
Ad Hoc Disaster Assistance	Approximately \$6 billion	More than \$19 billion



#### US WTO Aggregate Measure of Support





## Other nations question new U.S. trade aid payments for farmers

BY DOUG PALMER | 06/17/2019 05:40 PM EDT



Under WTO rules, the United States is limited to \$19.1 billion in trade-distorting agricultural payments each year. | Butch

#### Monkey Cag

Why the deal to pay Brazil \$300 million just to keep U.S. cotton subsidies is bad for the WTO, poor countries, and U.S. taxpayers

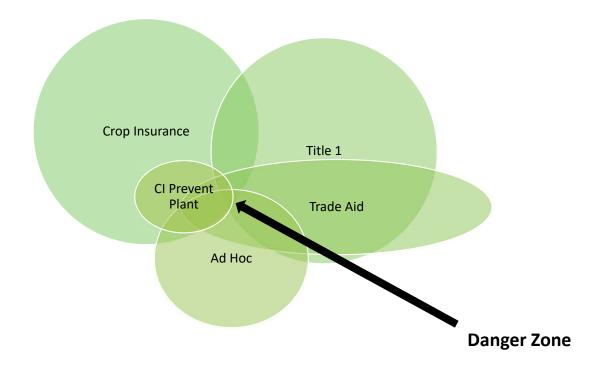


The U.S. prefers to pay \$300 million to Brazil over bringing its cotton subsidies in line with WTO trade rules (AP Photo)

By Krzysztof J. Pelc October 12, 2014









Perdue: Cover crops on prevented planting acres qualify for 'minimal' trade aid

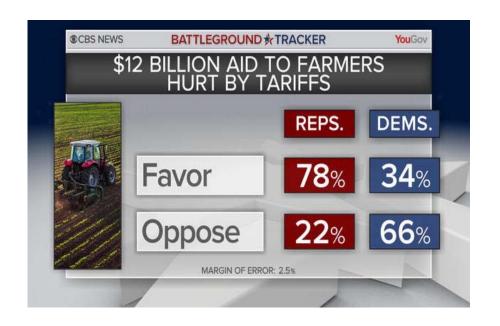
BY CATHERINE BOUDREAU | 06/26/2019 12:19 PM ED



Perdue noted that prevented planting policies typically cover about 55 percent of the yield or revenue farmers chose to insure at the outset of the year. | AP Photo

"Perdue's announcement means that farmers who don't plant their normal crops this spring because of historic flooding in the Midwest could potentially receive four separate payments this year... - Politico





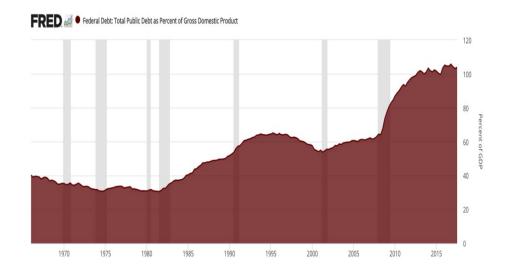


#### 'Trump Money' Is Buying Silence as Unprecedented Payments Go to Farmers

The amount sent to farmers tops the auto-industry bailout by billions, and was delivered without congressional approval

"The amount sent to farmers tops the auto-industry bailout by billions, and was delivered without Congressional approval." -Rolling Stone





## The Washington Post

Business

Trump tells aides to look for big spending cuts in second term, sowing confusion about budget priorities





**United States Department of Agriculture** 

Economic Research Service

Economic Research Report Number 266 July 2019

# Climate Change and Agricultural Risk Management Into the 21st Century

Andrew Crane-Droesch, Elizabeth Marshall, Stephanie Rosch, Anne Riddle, Joseph Cooper, and Steven Wallander

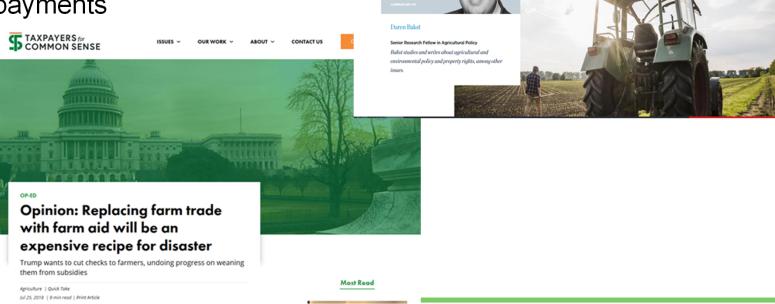




#### What Can We Do About It?

#### Position ourselves as the best option

- Shared risk
- Farmers have skin in the game
- Predictable
- Timely payments



3 Reasons Why USDA Shouldn't Give

Special Aid to Farmers Hit by Tariffs



#### What Can We Do About It?

Be prepared to address the gaps that have been identified in the last two years

- Hurricane Endorsement
- Prevent Plant





#### What Can We Do About It?

#### **Get Involved!**



## **#ProtectCropInsurance**





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