**Why Annie's Project?**

This six-week course is a discussion-based workshop bringing women together to learn from experts in production, financial management, human resources, marketing and the legal field.

There’s plenty of time for questions, sharing, reacting and connecting with your presenters and fellow participants.

It’s a relaxed, fun and dynamic way to learn, grow and meet other farm/ranch women.

For more information call Deb Lee or Brian Zimprich at 701-683-6128 or email ndsu.ransom.extension@ndsu.edu

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**Farm and Ranch Women are Decision Makers**

The decisions made today have a long-range impact on all businesses.

Farm and ranch women are generating a cultural tide in American agriculture that is moving management, assets and opportunities to a new wave of farmers across the country.

Whether new or experienced, understanding the five areas of agricultural risk, knowing how to analyze agricultural spreadsheets and other necessary skills are vital.

At Annie’s Project they are learned in a friendly environment where questions and discussion are welcome and allow the learning process to flourish.
Annie’s Alumnae Speak Out

“As Annie’s Project gave me connections, increased my knowledge about the business end of farming which I knew nothing about. It was a place to ask questions and learn… it was a wonderful experience! The instructors were absolutely wonderful. They are knowledgeable, they are helpful, they are genuinely invested in the people they work with.” – Suzanne

“I grew up on the family farm for 21 years, but today’s way of farming is much different. As my father would say, ‘It’s a sophisticated business.’ I needed to learn more so I could be an effective member of a team in the areas of marketing and finances. I have learned about the future of farming and have been given a variety of tools that will help my father currently and my husband farm in the future.”

Schedule of Topics

March 10
- Introductions/Class Overview
- Human resources – Real Colors
- Farm stress and conflict management

March 17
- Estate planning
- Property titling
- Farm family insurance

March 24
- Interpretation of financial statements
- Banking and financial management
- Record keeping

March 31
- Land rents
- Succession planning
- Crop insurance

April 7
- Crop and livestock marketing

April 14
- Ag tax management
- Farm programs
- Farm Bill

Annie’s Project Registration Form

Name: _____________________________________________________________

Address: _________________________________________________________

City, State, Zip: ___________________________________________________

Email __________________________________________________________

(Email addresses will be used internal record keeping only – never sold.)

Attendance at all six session is necessary.

Registration deadline: March 1, 2020

Clip and return with $125 enrollment fee made payable to Ransom County Extension

Ransom County Extension

PO Box 950

Lisbon, ND 58054

Enrollment is limited to facilitate discussion. Registration will be accepted on a first-come basis.