

**Farm Business Management  
TEAM MENU**

November 2016

Signature Programs	Core Programs	Pilot Programs	Professional Development Opportunities
<p>Design Your Succession Plan -Crystal Schaunaman/Carrie Johnson</p> <p>Farm Financial Management In Times of Tight Margins -Ron Haugen &amp; Core group of Extension Agents who attended special training in Omaha</p>	<p><u>Contact Person Listed Below Program</u></p> <p>Health Insurance Literacy Initiative  <ul style="list-style-type: none"> <li>▣ Smart Choice Health Insurance©</li> <li>▣ 5 Keys to Understanding Your Health Insurance Costs</li> </ul>                     -Crystal Schaunaman</p> <p>Ag Commodity Outlook, Marketing -Tim Petry, Frayne Olson</p> <p>Ag Lenders Education -Andrew Swenson</p> <p>Bioproducts/Bioenergy -Dave Ripplinger</p> <p>Income Tax Management -Andy Swenson</p> <p>Crop Insurance &amp; Risk Management -Frayne Olson</p> <p>Livestock Economics -John Dhuvetter, Skip Taylor, Tim Petry</p> <p>Cost of Production/Enterprise Budgets -Andrew Swenson, Ron Haugen</p> <p>Land Economics - <a href="http://www.aglease101.org">www.aglease101.org</a> -Andrew Swenson</p>	<p>Long Term Care Health Planning -Paige Brummund</p> <p>Annie's Project -Crystal Schaunaman</p> <p>Enhancing Livestock Production Shepherd for Profit – Travis Hoffman Beef Economics – Tim Petry</p> <p>Crop &amp; Livestock Marketing 101 -Frayne Olson and Tim Petry</p>	<p>Weekly Crop Market Update</p> <p>Income Tax Management for Ag Producers IVN: Nov. 28, 2016 in 10 locations</p> <p>Crop Insurance Conf.: Hilton Garden Inn, Fargo - Jan. 16, 2017</p> <p>Northwest Farm Managers Annual Meeting: Holiday Inn, Fargo - Feb. 1, 2017</p> <p>Long Term Health Care for Farm and Ranch Families, Fargo and IVN multiple locations, February 13, 2017 from 1:30 – 4:00</p> <p>Extension Risk Management Education conference: Cincinnati, OH - April 27-28, 2016</p> <p>Bio Industry Summit: Fargo - May 11, 2017</p> <p>Market Club Facilitator In-service: Grand Forks - Sep. 21, 2016</p> <p>Design Your Succession Plan and Annie's Project In-Service Trainings</p> <p>Outlook Conference for Ag Lenders: Grand Forks - Oct. 16, 2017 Minot - Oct. 17, 2017 Bismarck - Oct. 18, 2017 Fargo – Oct. 31, 2017</p> <p>Also review NDSU Extension Service opportunities: <a href="https://www.ag.ndsu.edu/ProfessionalDevelopment/documents/professional-development-opportunities">https://www.ag.ndsu.edu/ProfessionalDevelopment/documents/professional-development-opportunities</a></p>