

Certified Farm Succession Coordinator Training

August 9-11, 2017

Bismarck State College , Career Academy 217 & 218
Bismarck, ND

About the training

NDSU Extension to host John Baker, with The International Farming Transition Network (IFTN) to offer a training for professionals interested in becoming a **Certified Farm Succession Coordinator**.

This training is offered specifically for agricultural professionals and organizational leaders who work with farmers and ranchers on farm succession issues, both the owner and successor generations.

John Baker, an attorney, is also administrator of the Beginning Farmer Center at Iowa State University, and has spent most of his professional career working with families on farm and ranch succession.

Why Farm/Ranch Succession Training?

We are at a pivotal period in American agriculture with over 70% of U.S. farms set to transition during the next 15 years and over 400 million acres of farmland are expected to change hands during this time.

The economic future of our nation's agriculture depends on next generation farmers and ranchers' ability to access land and agricultural enterprise. Many farm and ranch operators are realizing the importance of creating a succession plan and the value of a skilled facilitator to lead the process of exploring options, coordinating communication, and conflict management.

This training will offer participants insight on the barriers to farm/ranch succession, strategies on working with families, facilitation tools to guide the process, and opportunities to consider real-life examples of farm transfer conflicts.

NDSU Extension will maintain a list of professionals with the certification to be shared with farm and ranch families across the state.



- Attorneys
- Estate Planners
- Accountants and Tax planners
- Ag Lenders
- Adult Farm Management Instructors
- Financial Advisors
- Retirement Planners
- Farm Management Specialists
- Farm/Ranch Mediators
- Individuals Wanting to Specialize in the area of farm/ranch succession planning



Comments from 2016 Attendees

"I am proud to have this to better advertise to my clients and the surrounding community, as well as to hopefully encourage at least one family thinking about succession planning into actually doing it."

"The process, the tools provided and the small group work all add to my expertise and confidence to go forward."

Is there a need for this type of training in ND? "Absolutely! With the majority of our farmers/ranchers age 55+ and the high net worth of these operations there is going to continue to be a need for farm families to work with succession planners."

Early bird Registration fee \$875 until March 31st. Registration fee of \$925 from April 1– June 30, after June 30 a late fee of \$50 will be applied. The ND Bar Association has approved 14.75 ND CLE credits, plus 2.0 ND Ethics credits for this training.

Registration is limited to the first 30 professionals registered. Register online at <http://tinyurl.com/plb92l5>

Find more information and the training agenda at <http://tinyurl.com/prmzc3j>

Must attend the training to receive materials
NDSU is an EO/AA institution.