Land O’Lakes Sales Internship
Forage Genetics International

Internship Goal

Fully immersing the intern in Forage Genetics International’s research, sales, operations, production, and management. The position will take an in-depth look at upcoming challenges with alfalfa seed production, and introduction of the new biotech trait in alfalfa, HarvXtra. Emphasis will be placed on training intern(s) from a variety of angles through hands-on experience and observance of key personnel.

Intern Project Details

Two project focus areas: 1) Growing enough acres of seed production to keep up with demand, and effectively diversifying those acres between conventional and biotech production; and 2) broad launch and acceptance of new biotech-traited HarvXtra alfalfa. Determine ways to increase market share. Intern will present ideas and insights on both sections of project.

Education

Sophomore or junior status candidate pursuing a B.S. in Crop or Soil Science, or another similar field in agronomy/agriculture wanting to enter sales field. Past on-farm experience - dairy/hay experience preferred. Strong communication skills – public speaking, listening, interpersonal, small group, written. Overall leader – able to take charge, be bold and impactful, influence.

Available summer intern locations:
- SW Wisconsin
- Central Iowa

If you are interested in this internship, please contact Andrea Wolf at acwolf@landolakes.com

Building on a legacy of more than 92 years of operation, Land O’Lakes, Inc. is one of America’s premier agribusiness and food companies. We pride ourselves in being one of the nation’s largest member-owned cooperatives, with industry-leading operations that span the spectrum from farm production to consumer foods.