

Non Profit Org.
U.S. Postage
Paid
Permit No. 818
Fargo, N.D.



Crop Insurance Conference 2012

19th Annual

Monday, Jan. 16, 2012

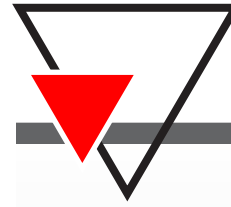
**Ramada Plaza Suites and
Convention Center
Fargo, N.D.**

Sponsored by

NDSU Extension Service
Agribusiness and Applied Economics
www.ndsu.edu/cropeconomics

NDSU EXTENSION
SERVICE

North Dakota State University
Extension Service
NDSU Dept. 7110
P.O. Box 6050
Fargo, ND 58108-6050



Who Should Attend

*Crop insurance agents/underwriters
Public officials
Adult vo-ag instructors
Farmers
Professional farm managers
Legislators
Agribusiness leaders
Industry regulators
Commodity group representatives
Agricultural lenders*

Why Should I Attend

The goal of this conference is to enable participants to:

- Integrate crop insurance products with other risk management tools
- Understand major issues facing the crop insurance industry
- Be aware of new risk management products
- Improve professionally

Insurance Continuing Education Credit

Approval is pending in:

- North Dakota (6.5 general and 1.5 ethics credits)
- South Dakota (4 crop/hail credits)
- Minnesota (6.5 general and 1.5 ethics credits)

Registration


The registration fee of \$110 includes lunch, breaks and conference materials. Please preregister by Jan. 6.

Register online (<http://tinyurl.com/dxrnkh>) or by mail using the attached registration form.

Cancellation policy: Cancellations are accepted until Jan. 6 and are subject to a \$25 cancellation fee. No refunds are given after Jan. 6. Substitutions are accepted anytime.

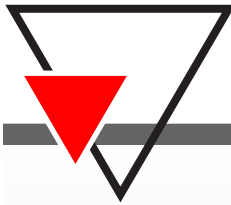
Local Arrangements

A block of guest rooms has been reserved at the Ramada Plaza Suites at a rate of \$89 (single/double) or \$99 (two-room suite). Call (701) 277-9000 to reserve. Ask for the "CGNEEX" group rate. Rooms will be held until Dec. 30, 2011.



Calling early is advisable. The hotel is booked except for the CGNEEX block of rooms.





SCHEDULE

Morning

- 8 a.m. **Registration/Check In**
- 8:35 a.m. **Welcome**
- 8:40 a.m. **Business Ethics**
Dennis Cooley, associate director, Northern Plains Ethics Institute, NDSU, Fargo
- 10 a.m. **Break**
- 10:15 a.m. **Prospects for Crop Insurance in the 2012 Farm Bill**
Tom Sell, Combest, Sell & Associates LLC
- 11:15 a.m. **Current Issues/ Questions**
Doug Hagel, director, Risk Management Agency (RMA) regional office, Billings, Mont.

Doug Goehring, North Dakota agriculture commissioner

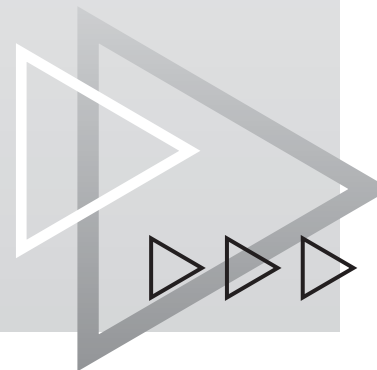
Afternoon

- Noon **Lunch**
- 12:45 p.m. **Cost of Production/ Insurance Coverage Level**
Dwight Aakre, NDSU Extension Service, Fargo
- 1:15 p.m. **Update from RMA**
William Murphy, administrator, Risk Management Agency, Washington, D.C.
- 2:15 p.m. **Company Perspective**
Bob Haney, CEO, Rain and Hail LLC
- 2:40 p.m. **Break**

- 2:55 p.m. **Outlook for the 2012 Farm Bill**
Scott Stofferahn, director, eastern North Dakota office of U.S. Sen. Kent Conrad
- 3:40 p.m. **Economic Outlook**
Stan Herren, professor, Agribusiness and Applied Economics Department, NDSU, Fargo
- 4:30 p.m. **Closing Statements**
- 4:35 p.m. **Adjourn**

For additional information, call (701) 231-8642

County commissions, North Dakota State University and U.S. Department of Agriculture cooperating. North Dakota State University does not discriminate on the basis of age, color, disability, gender expression/identity, genetic information, marital status, national origin, public assistance status, race, religion, sex, sexual orientation, or status as a U.S. veteran. Direct inquiries to the Vice President for Equity, Diversity and Global Outreach, 205 Old Main, (701) 231-7708. This publication will be made available in alternative formats for people with disabilities upon request, (701) 231-7881.



REGISTRATION

Please use a separate form for each individual.

Name _____

Company _____

Address _____

City _____ State _____ ZIP _____

Phone _____

Email _____

Fee: \$110/person

Insurance Continuing Education Credit requested for:

- Minnesota Lic # _____
- North Dakota Lic # _____
- South Dakota Lic # _____

Note: Do not use your Social Security number. Use the number that each state has assigned you.

Make check payable to **NDSU Extension Service** and mail to:

NDSU Extension Service
Agribusiness and Applied Economics
Dept. 7110, P.O. Box 6050
Fargo, North Dakota 58108-6050

If paying with a personal check, the state of North Dakota requires your birth date on the check.

Requests for accommodations related to disability should be made to *Sandy Osborne* at (701) 231-8642 by Jan. 1, 2012.

Please check any accommodations you may need during the conference:

- Sign language interpreter
- FM amplification system (specify type _____)
- Audio-taped materials
- Sighted guides for assistance to/from specific sessions
- Large print
- Braille
- Other _____