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## 2020 Planning Committee

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Gary Schellack

Paulann Haakenson

# NWFEM

## 111th Annual Meeting

# 2020 Northwest Farm Managers Association

## January 29, 2020

Holiday Inn, West Acres  
Fargo, North Dakota

Admission: \$75  
(includes membership, lunch and breaks)



## Morning

### Program Chair:

**Darin Anderson**, NWFM President

- 8 a.m. Registration  
Coffee and Donuts – Pool Patio
- 9 a.m. **Welcome**
- 9:05 a.m. **Past, Present and Future of Precision Ag**  
**Terry Aberhart**  
Aberhart Farms, Langenburg, Saskatchewan
- 9:55 a.m. **Everything Agronomic is Economic**  
**Dan Frieberg**  
President, Premier Crop Systems, LLC, Des Moines, IA
- 10:45a.m. Break
- 11:05 a.m. **Growing Our Future; Building Your Farm Legacy**  
**Terry Aberhart**  
Aberhart Farms, Langenburg, Saskatchewan

## Afternoon

### Program Chair:

**Darin Anderson**, NWFM President

- Noon Luncheon
- 1 p.m. **Business Meeting**
- 1:05 p.m. **Ways Behavioral Economics are Impacting Farm Decisions**  
**Ray Massey**  
Professor, Agriculture & Applied Economics, University of Missouri
- 2:10 p.m. Break
- 2:30 p.m. **Farmer/Lender Relationship – How to Adjust for Adversity**  
**Greg Goodman**  
Partner in Bachman Goodman Ag Services, LLC Langdon, ND
- 3:20 p.m. **2020 Market Outlook**  
**Brad Matthews**  
Senior Grain Advisor, Roach Ag Marketing, Naperville, IL
- 4:20 p.m. **Pool Side Mixer**

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### ■ Bronze Sponsors - \$100

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Mark & Paul Harless – **\$250**  
**Casselton** – Howe Seed Farms – **\$250**  
**Fargo** – American Federal Bank  
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Fargo Holiday Inn  
Giddings & Associates  
Red River Valley Sugarbeet Growers Assn.  
Ryan Bohnsack Farms  
U S Bank-Farm Management Division  
**Forest River** – Forest River Bean Co., Inc.  
**Gilby** – JW Scott Farm  
**Grand Forks** – Farmers National Company  
Red River Land Company

For more information: (701) 231-7393

