
Tim Petry
Livestock Economist
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“It was the best of times, it was the worst of times”

Source: Chapter 1, A Tale of Two Cities (1859) a historical novel by Charles Dickens.
TOTAL SHEEP & LAMB POPULATION
January 1, U.S., Annual

Livestock Marketing Information Center
Data Source: USDA-NASS
BREEDING EWES – ONE YEAR & OLDER
JANUARY 1, 2013
(1000 Head)

New England: 29
(Vermont, Massachusetts, Maine, New Hampshire, Connecticut, and Rhode Island)

Other States: 83
U.S. Total: 3140

Livestock Marketing Information Center
Data Source: USDA-NASS

0 to 33
33 to 53
53 to 150
150 to 441
No data
Drought – A Game Changer

• Short run:
  – Likely what led to heavyweight lambs
  – Spiraling feed costs

• Long run:
  – Forced ewe liquidation
All Feeder Livestock Affected

MED. & LRG. #1 STEER CALF PRICES
500-600 Pounds, Weekly

MED. & LRG. #1 FEEDER STEER PRICES
700-800 Pounds, Weekly

FEEDER PIG PRICES
40 Pounds, Weekly

FEEDER LAMB PRICES
3-Market Average; CO, TX & SD; Weekly

LMIC: Data Source: USDA-AMS, Compiled & Analysis by LMIC
Hay Prices?
2012-13 Hay Prices

Graph showing the price trends of ND Other, ND Alfalfa, US Other, and US Alfalfa from January to December 2012.
U S ALL HAY STOCKS
May 1 (Beginning of Crop Year)

PERCENT CHANGE MAY 1 HAY STOCKS
(2013-2012)

Livestock Marketing Information Center
Data Source: USDA-NASS

5/16/2013
Production, Imports and Choice Slaughter Lamb Price, 1990-2013

Source: Economic Research Service, USDA
Note: 2013 data are forecasts.
SEASONAL PRICE INDEX
-- SLAUGHTER LAMBS
National Direct (Carcass Basis), 2001-2011

Livestock Marketing Information Center
Data Source: USDA-AMS, Compiled & Analysis by LMIC
SLAUGHTER LAMB PRICES
Wooled, 110-130 lbs, Sioux Falls, Weekly

Livestock Marketing Information Center
Data Source: USDA-AMS

Avg. 2007-11
2012
2013

S-P-05
07/26/13
LAMB AND YEARLING DRESSED WEIGHT
Federally Inspected, Weekly

Pounds

Avg. 2007-11
2012
2013

JAN APR JUL OCT

Livestock Marketing Information Center
Data Source: USDA-AMS & USDA-NASS

S-S-06
07/28/13
Where is Lamb Purchased

Wal-Mart’s wide aisles and broad selection of merchandise accommodate 100 million shoppers a week.
National Restaurant Association’s Restaurant Index
Values Greater than 100 = Expansion; Values Less than 100 = Contraction

Source:
National Restaurant Association
Loins Held Value

BOXED LAMB LOIN PRICES
Trimmed 4x4, 5 Day Rolling Average

$ Per Cwt.

Livestock Marketing Information Center
Data Source: USDA-AMS
Other cuts did not!

Livestock Marketing Information Center -- Data Source: USDA-AMS
NATIONAL LAMB CUTOUT VALUE
Gross Carcass FOB, 5 Day Rolling Avg

$ Per Cwt.

Livestock Marketing Information Center
Data Source: USDA-AMS

S-P-18
07/26/13
FEEDER LAMB PRICES
3-Market Average; CO, TX & SD; Weekly

Livestock Marketing Information Center
Data Source: USDA-AMS, Compiled & Analysis by LMIC
St. Onge-Newell Sheep Yards
Weighted Average Report for 07/25/2013
Receipts: 2263    Two Weeks Ago: 1187    Year Ago: 1671

Sale not reported last week, comparisons made from two weeks ago. Slaughter Ewes 1.00 to 3.00 higher, Feeder Lambs 90 to 99 lbs sold 3.00 to 4.00 higher, other classes not accurately comparable to two weeks ago. Very Good Demand for all classes of sheep which sold on a Strong, Active Market. Today’s offering consisted of 70 percent Feeder Lambs, 19 percent Open Replacement Ewes, 11 percent Slaughter Ewes and Bucks. Next Sale August 1, Regular Sheep Sale.

Slaughter Ewes Good 2-3 (Fleshy)

<table>
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<tr>
<th>Head</th>
<th>Wt Range</th>
<th>Avg Wt</th>
<th>Price Range</th>
<th>Avg Price</th>
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<td>19.00</td>
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Slaughter Ewes Good 3-4 (Fleshy)

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<td>13</td>
<td>210</td>
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<td>23.00</td>
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Slaughter Ewes Utility 1-2 (Medium)

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<tr>
<td>108</td>
<td>137</td>
<td>137</td>
<td>23.25</td>
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Slaughter Ewes Cull 1 (Thin)

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Feeder Lambs Medium and Large 1-2

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Thin Fleshed

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Feeder Lambs Large 1-2

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<td>17</td>
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<td>95.50</td>
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Replacement Ewes Medium and Large 1-2, Whiteface

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<td>112.50-120.00</td>
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<tr>
<td>16</td>
<td>158</td>
<td>1</td>
<td>117.00</td>
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</tr>
<tr>
<td>13</td>
<td>165</td>
<td>1</td>
<td>85.00 X-Bred</td>
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<tr>
<td>199</td>
<td>150</td>
<td>4-5</td>
<td>62.00-64.00</td>
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</tr>
<tr>
<td>12</td>
<td>114</td>
<td>1-3</td>
<td>60.00 Thin</td>
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<tr>
<td>13</td>
<td>140</td>
<td>2</td>
<td>52.50 Black Face</td>
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From Past, Present to Future
2013 Lamb Fundamentals

• Weather will be key
  – Pastures
  – Corn

• Lamb weights lower

• 2nd ½ lamb production lower
  – 2012 up 8%
  – 2013 down 8%? (2011 level)

• Goat production lower

• Consumer demand?
  – How do we get consumers back?

• Feeder lambs
  – Corn price?
  – Fed lamb price?
Livestock Marketing Information Center, Data Source: USDA-NASS, Compiled & Analysis by LMIC
U.S. TOTAL CORN SUPPLY AND PRICE

Crop Year

Bil. Bushels

$ Per Bushel

Supply

Price

Livestock Marketing Information Center

Data Source: USDA-NASS, Compiled & Forecasts by LMIC

G-NP-13
07/11/13
SLAUGHTER LAMB PRICES
Wooled, 110-130 lbs, Sioux Falls, Weekly

FEEDER LAMB PRICES
3-Market Average; CO, TX & SD; Weekly

Livestock Marketing Information Center, Data Source: USDA-NASS, Compiled & Analysis by LMIC

07/26/13
Longer Term

• U.S. economy should improve
• Ethnic market increasing (minority population increasing)
• Lamb gaining popularity
  – Young people
  – AT&T baseball park – San Francisco
• Young producers
  – Starter flocks
Questions?