

Monday Morning Marketing Seminars

10:00 a.m.—11:30 a.m.

Carrington Research Extension Center

663 Highway 281 NE (3.5 miles north of town), Carrington, ND

Monday, November 25, 2019 — Cash Grain Marketing Tools

Frayne Olson — Extension Crops Economist, NDSU, Fargo, ND

Pros and Cons of Cash Market Contracts — Cash Forward Contracts — Basis Contracts
Hedge-to-Arrive/Futures Fixed Contracts — Maximum or Minimum Price Contracts

Monday, December 2, 2019 — Futures Grain Marketing – Hedging

Jory Hansen — Farm Merchandizer, Lighthouse Commodities, Carrington, ND

Futures and Basis Contracts — Carry in the Market and Storage
Marketing Plans and Cost of Production — 2020 Market Outlook and Possible Strategies

Monday, December 9, 2019 — Futures Grain Marketing – Options

Allison Thompson — Market Analyst, The Money Farm, Fargo, ND

What Are Grain Options? — Option Buyers Have Choices
Basic Put & Call Strategies — Market Situations

Monday, December 16, 2019 — Basic Cattle Marketing & Price Risk Management

Tim Petry — Extension Livestock Economist, NDSU, Fargo, ND

Seasonal Price Patterns — Cash Market Tips — Price Volatility
Price Risk Management Tools — Livestock Risk Protection Insurance (LRP)

Hosted by Joel Lemer, LRSC Farm Management Education Instructor

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