USDA/RMA - Billings Regional Office Federal Crop Insurance Update Crop Year 2018

This presentation highlights specific features of Risk Management Agency Programs and is not intended to be comprehensive. The information presented neither modifies nor replaces terms and conditions of the Basic Provisions, the crop provisions, or the county actuarial documents.
Agenda Topics – Actuarial Filing

• Actuarial Information Browser Changes
  – Added Element
    • Special Provisions Tab
    • Dates Tab

• National Updates
  – Coverage Level Percent Increases
  – Canola Prevented Planting Base Percent Change
  – Special Provisions Statements

• Billings Regional Office Changes
  – Rate and T-Yield Reviews
  – Type/Practice Changes
  – Date and Statement Changes
  – Map Area Simplifications and Incorporations
ACTUARIAL INFORMATION

BROWSER CHANGES
Actuarial Changes

- Implemented in the Actuarial Information Browser (AIB) for 6/30 filed crops but are in effect for all filing periods now.
  - Prevented Planting Coverage Level now a separate tab in the AIB
  - Corn Example:

```plaintext
Prevented Planting Coverage Level

<table>
<thead>
<tr>
<th>Year: 2018</th>
<th>Commodity: Corn (0041)</th>
<th>State: North Dakota (38)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Data Released</td>
<td>Plan: Revenue Protection (02)</td>
<td>County: Benson (005)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Types / Practices</th>
<th>T/P 01</th>
<th>T/P 02</th>
<th>T/P 03</th>
<th>T/P 04</th>
</tr>
</thead>
<tbody>
<tr>
<td>Type Practice</td>
<td>High Amylase 382</td>
<td>High Amylase 382</td>
<td>Grain 016</td>
<td>Silage 026</td>
</tr>
<tr>
<td>Non-Irrigated 003</td>
<td>Irrigated 002</td>
<td>Non-Irrigated 003</td>
<td>Non-Irrigated 003</td>
<td></td>
</tr>
</tbody>
</table>

Prevented Planting Coverage Level - Base County

| Prevented Planting Coverage Level | 0.550 | 0.550 | 0.550 | 0.550 |
```
- End of Late Planting Period Date is an added element on the Special Provisions Tab in the AIB and on the Dates Tab.

### Special Provisions of Insurance

**2017 and Succeeding Crop Years**

<table>
<thead>
<tr>
<th>Year: 2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Date: 11/29/2016</td>
</tr>
</tbody>
</table>

**2018 and Succeeding Crop Years**

<table>
<thead>
<tr>
<th>Year: 2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Date: Preliminary</td>
</tr>
</tbody>
</table>

### Program Dates for Insurable Types and Practices

<table>
<thead>
<tr>
<th>Sales Closing Date</th>
<th>Earliest Planting Date</th>
<th>Final Planting Date</th>
<th>Acreage Reporting Date</th>
<th>Premium Billing Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>3/15/2017</td>
<td>4/15/2017</td>
<td>5/20/2017</td>
<td>7/15/2017</td>
<td>8/15/2017</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>End of Late Planting Period Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>6/14/2018</td>
</tr>
</tbody>
</table>
• Dates Tab:
  – Wheat Example:

<table>
<thead>
<tr>
<th>Types / Practices</th>
<th>T/P 01</th>
<th>T/P 02</th>
</tr>
</thead>
<tbody>
<tr>
<td>Type</td>
<td>Khcrasan 009</td>
<td>Winter 011</td>
</tr>
<tr>
<td>Practice</td>
<td>Summerfall 005</td>
<td>Summerfall 005</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Base County Dates</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Filing Date</td>
<td>06/30/2017</td>
<td>06/30/2017</td>
</tr>
<tr>
<td>Sales Closing Date</td>
<td>03/15/2018</td>
<td>09/30/2017</td>
</tr>
<tr>
<td>Modified Sales Closing Date</td>
<td>03/15/2016</td>
<td>10/02/2017</td>
</tr>
<tr>
<td>Extended Sales Closing Date</td>
<td>03/15/2018</td>
<td>09/30/2017</td>
</tr>
<tr>
<td>Cancellation Date</td>
<td>09/30/2017</td>
<td>09/30/2017</td>
</tr>
<tr>
<td>Modified Cancellation Date</td>
<td>10/02/2017</td>
<td>10/02/2017</td>
</tr>
<tr>
<td>Earliest Planting Date</td>
<td>03/26/2018</td>
<td></td>
</tr>
<tr>
<td>Final Planting Date</td>
<td>05/20/2018</td>
<td>11/15/2017</td>
</tr>
<tr>
<td>Extended Final Planting Date</td>
<td>05/20/2018</td>
<td>11/15/2017</td>
</tr>
<tr>
<td>End of Late Planting Period Date</td>
<td>06/14/2018</td>
<td>12/10/2017</td>
</tr>
<tr>
<td>Acreage Reporting Date</td>
<td>07/15/2018</td>
<td>11/15/2017</td>
</tr>
<tr>
<td>Modified Acreage Reporting Date</td>
<td>07/16/2018</td>
<td>11/20/2017</td>
</tr>
<tr>
<td>Premium Billing Date</td>
<td>08/15/2016</td>
<td>08/15/2016</td>
</tr>
<tr>
<td>End Of Insurance Date</td>
<td>10/31/2018</td>
<td>10/31/2018</td>
</tr>
<tr>
<td>Termination Date</td>
<td>11/30/2018</td>
<td>11/30/2018</td>
</tr>
<tr>
<td>Contract Change Date</td>
<td>06/30/2016</td>
<td>06/30/2016</td>
</tr>
</tbody>
</table>
NATIONAL ACTUARIAL FILING UPDATES
Prevented Planting Offer Changes

- The Prevented Planting Coverage Level for Canola will be 55% for the 2018 crop year.

<table>
<thead>
<tr>
<th>Types / Practices</th>
<th>T/P 01</th>
<th>T/P 02</th>
<th>T/P 03</th>
<th>T/P 04</th>
</tr>
</thead>
<tbody>
<tr>
<td>Type</td>
<td>Spring Oleic Canola 286</td>
<td>Spring Oleic Canola 286</td>
<td>Spring High Erucic Rapeseed 288</td>
<td>Spring High Erucic Rapeseed 288</td>
</tr>
<tr>
<td>Practice</td>
<td>Non-Irrigated 003</td>
<td>Irrigated 002</td>
<td>Non-Irrigated 003</td>
<td>Irrigated 002</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Prevented Planting Coverage Level - Base County</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prevented Planting Coverage Level</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Prevented Planting Coverage Level - Options</th>
</tr>
</thead>
<tbody>
<tr>
<td>Insurance Option</td>
</tr>
<tr>
<td>(PF) Prevented Planting +5%</td>
</tr>
<tr>
<td></td>
</tr>
</tbody>
</table>
• The Prevented Planting +10% Buy-Up Coverage Level for spring crops was removed for the 2018 crop year.

<table>
<thead>
<tr>
<th>Types / Practices</th>
<th>T/P 01</th>
<th>T/P 02</th>
<th>T/P 03</th>
<th>T/P 04</th>
</tr>
</thead>
<tbody>
<tr>
<td>Type</td>
<td>Spring Oleic Canola 286</td>
<td>Spring Oleic Canola 286</td>
<td>Spring High Erucic Rapeseed 288</td>
<td>Spring High Erucic Rapeseed 288</td>
</tr>
<tr>
<td>Practice</td>
<td>Non-Irrigated 003</td>
<td>Irrigated 002</td>
<td>Non-Irrigated 003</td>
<td>Irrigated 002</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Prevented Planting Coverage Level - Base County</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prevented Planting Coverage Level</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Prevented Planting Coverage Level - Options</th>
<th>Insurance Option</th>
<th>0.600</th>
<th>0.600</th>
<th>0.600</th>
<th>0.600</th>
</tr>
</thead>
<tbody>
<tr>
<td>(PF) Prevented Planting +5%</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Forage Seeding Coverage Levels

- 80/85% Coverage Levels have been extended to Forage Seeding for the 2018 crop year.
• Quality Statements – Fumonisin
  – Fumonisin discount charts have been added to the Special Provisions.
Purple/Pink Corn

- In addition to the types listed in section 5(b)(2) of the Coarse Grains Crop Provisions, purple and pink hybrid corn varieties may be insurable by written agreement.
Sugar Beets

• The maximum amount of the replanting payment per acre will be $110.00, multiplied by your insured share.
Yield Cup Changes

• PM-17-066 (November 30, 2017)
  – Effective for the 2018 and succeeding crop years for all crops with a 2018 contract change date on or after November 30, 2017, and for the 2019 and succeeding crop years for all crops with a 2019 contract change date prior to November 30, 2017, the 10 percent yield limitation (cups) will become an option in the Actuarial Documents and will no longer be automatically applied to Actual Production History (APH) yields.
  – A carryover insured must elect a yield cup if they wish to prevent an approved APH yield from declining more than 10 percent from one year to the next.
  – Yield cups are now authorized to apply independently or with other yield adjustment measures, such as yield substitution, yield exclusion, and trend adjusted yields; therefore, the premium rating methodology has also been amended.
Yield Cup Changes Cont…

• PM-17-066 (November 30, 2017)
  – Since yield cups become an option and the associated rate may increase, the option must be elected by the insured no later than the Sales Closing Date.
  – The option is only available to insureds electing additional coverage policies.
  – Approved Insurance Providers should advise existing policyholders to consult with their crop insurance agent prior to the sales closing date so they can elect whether or not they want the yield cup option.
  – Approved Insurance Providers may also choose to advise all such insureds, in writing, that the yield cup will automatically apply to their APH yields, if applicable, unless they specifically elect that the yield cup not apply by the sales closing/cancellation date shown in the actuarial documents.
  – For further details see the 2018 Crop Insurance Handbook (CIH).
BILLINGS REGIONAL OFFICE
ACTUARIAL FILING CHANGES
• CropsReviewed for the 2018 Crop Year:
  – Dry Beans
  – Flax
  – Grass Seed
  – Oats
  – Soybeans
  – Sugar Beets
  – Wheat
  – Forage Seeding (Rates Only)
  – Rye
  – Alfalfa Seed
• Crops to be reviewed for the 2019 Crop Year:
  – Forage Production
  – Canola
  – Dry Peas
  – Millet
  – Mustard
  – Potatoes
  – Sunflowers
• Type Additions:
  – Non-Irrigated Corn Grain added to Jackson, Meade, and Pennington Counties, SD.
  – Non-Irrigated Blue Corn Type added to Jackson County, SD.
  – Non-Irrigated High Amylase Corn Type added to Jackson, Meade, and Pennington Counties, SD.
Non-Irrigated Corn Grain T/P Additions

Map Legend:
- **2011 Counties**
- **2012 Additions**
- **2013 Additions**
- **2014 Additions**
- **2015 Additions**
- **2017 Additions**
- **2018 Additions**
- Insurable by WA
• Lentil Type Additions:
  – Added to Bennett County, SD.
  – Added to Benson, Eddy, Pierce, Stutsman, and Wells Counties, ND.

• Chickpea Type Additions:
  – Large Kabuli, Small Kabuli, and Desi added to Stutsman County, ND.
• Statements:
  – HB-14 added to Large Kabuli Chickpea eligible variety list.
  – WA no longer available for varieties not on the Large Kabuli Chickpea list, they are insurable as Small Kabuli Chickpea.
  – Updated Chickpea Disease Statement:
    Only varieties supporting resistance to ascochyta blight are insurable.

  Seed must be treated with fungicides registered for management of seed-borne (including ascochyta) and soil-borne diseases.

  If ascochyta blight damage occurs in the field, the insured must provide proof that fungicides registered for management of ascochyta were used in order to avoid an uninsurable cause of loss.
• Chickpea Disease Statement:

  – The statement is clarified for 2018 and succeeding crop years.

  – The statement applies equally to both growers purchasing seed and using bin-run (grower) seed.

  – Clarifies that seed must be treated with fungicides that control both seed-borne and soil-borne diseases.
• Type Addition:
  – Small Red added to Cass County, ND.
• Type Change:
  – No Type Specified (997) was changed to Spring Seeded (017) for Irrigated, Non-Irrigated, Continuous Cropping, and Summerfallow Practices.
“Summerfallow” and “Continuous Cropping” Practices Combined into “Non-Irrigated” Practice in 9 South Dakota Counties for 2018.
Wheat

• Statement added to all wheat in the Billings Region:

  – Any acreage planted to a hay/forage variety (including but not limited to Willow Creek) is not insurable, unless grown for harvest or sale as seed. A written agreement will be required to insure any hay/forage variety grown for harvest or sale as seed.
• Now provides organic non-irrigated hay coverage.

• Check the County Base Value for updated pricing.
  – For intended uses of grazing and non-irrigated hay under the PRF program. This update will change the county base value from a state level to a sub-state level price for all states for the 2018 crop year.
• Apiculture will now be insured under the Rainfall Index only.

• Apiculture has been expanded to everywhere PRF is located.
Map Simplification

• Dry Beans
  – **Combine TMAs and keep URA Map:** Dawson, Richland, and Yellowstone Counties, MT; Butte County, SD.
  – **Remove Map:** Big Horn, Carbon, and Stillwater Counties, MT.
  – **Remove Irr Map:** Barnes, Benson, Cass, Cavalier, Dickey, Foster, Grant, Griggs, Kidder, McKenzie, Nelson, Ransom, Rolette, Sheridan, Traill, and Walsh Counties, ND; Brown, Clark, Codington, and Deuel Counties, SD.

• Soybeans
  – **Remove Irr Map:** Benson, Cass, Dickey, Foster, Grant, Griggs, LaMoure and Ransom Counties, ND.

• Sunflowers
  – **Remove Irr Map:** Ransom County, ND.
  – **Combine TMAs:** Burleigh County, ND.
Map Incorporations

• Montana
  – Chouteau and Liberty Counties.

• North Dakota
  – Divide, McLean, Ransom, and Richland Counties.

• Wyoming
  – Goshen County.
2018 Policy and Procedure Changes

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• Uninsured/Unavoidable Fire or 3rd Party Damage – Crop Insurance Handbook.
• Malting Barley Endorsement Changes.
18-CCIP- Replant Amendment

• 17-BR (Common Crop Insurance Policy Basic Provisions released July, 2016)

  Paragraph 1. Definitions
  Practical to Replant:

  *It will be considered to be practical to replant within or prior to the late planting period, or on or prior to the final planting date if no late planting period is applicable, unless we determine it is physically impossible to replant the acreage or there is no chance of seed germination, emergence, and formation of a healthy plant.*

• PM-17-036 (published June 27, 2017)
18-CCIP-Replant and Double Crop
(June 2017)

UNITED STATES DEPARTMENT OF AGRICULTURE
FEDERAL CROP INSURANCE CORPORATION
COMMON CROP INSURANCE POLICY BASIC PROVISIONS
REPLANT AND DOUBLE CROPPING AMENDMENT

(This is a Continuous Amendment)

This amendment modifies the provisions of the Common Crop Insurance Policy Basic Provisions (CCIP) for the 2018 and succeeding crop years for all crops with a 2018 contract change date on or after June 30, 2017, and for the 2019 and succeeding crop years for all crops with a 2018 contract change date prior to June 30, 2017.
Paragraph 1. Definitions

Practical to Replant:

Our determination, after loss or damage to the insured crop, that you are able to replant to the same crop ... and that replanting the insured crop will allow the crop to attain maturity prior to the calendar date for the end of the insurance period. We may consider circumstances as to whether: (1) it is physically possible to replant the acreage; (2) seed germination, emergence, and formation of a healthy plant is likely; (3) field, soil, and growing conditions allow for proper planting and growth of the replanted crop to reach maturity; or (4) other conditions exist, ...
Paragraph 1. Definitions

**Practical to Replant** (cont.):

…Unless we determine it is not practical to replant, based on the circumstances listed above, it will be considered practical to replant through: (1) the final planting date if no late planting period is applicable; (2) the end of the late planting period if the late planting period is less than 10 days; or (3) the 10th day after the final planting date if the crop has a late planting period of 10 days or more. We will consider it practical to replant regardless of the availability of seed or plants, or the input costs necessary …
The Following Changes are from the *Final Rule* Published November 24, 2017 for the 2018 Common Crop Insurance Policy Basic Provisions (18-BR)
• Good Farming Practices
  • Removes reference to an organic plan. An organic plan and good farming practice determinations serve two different purposes.
    – An organic plan is a written plan that describes organic farming practices, but does not necessarily provide a comprehensive list of good farming practices.
• Section 7(h)(2)
  – Removes requirement that AD 1026 be filed by June 1 prior to the sales closing date. Refers instead to determination made by the Farm Service Agency.
    • Provides more flexibility for FSA conservation compliance determinations.
    • Reduces burdens on insured producers.
    • Allows conservation compliance certification process to be administered more consistently among USDA programs.
• APH signature requirement removed (all WA Types).

• Section 18(f)(1)(vi) referring to “all other information” is removed. The only required information is that listed in 18(f).
• XC (Crop in Counties Without Actuarial Documents) requirements were modified to address AIP and RO concerns:
  – *Entity may use verifiable and insurance records from entity SBIs (both crop and similar crop).*
  – *Insurance records may be submitted in lieu of verifiable records for any year the crop or similar crop was insured (not limited to 3 most recent consecutive years).*
  – *If crop was produced more than 10 years ago, lack of records will not disqualify producers for an XC written agreement.*
• Section 34(a)(4)(viii)
  • Allows a producer to select an enterprise unit for one practice and choose the most appropriate unit structure on the other practice (EU, OU, or BU).

(viii) If allowed by the actuarial documents, you may elect separate enterprise units for irrigated and/or non-irrigated practices. (A) You may elect one enterprise unit for all irrigated practices and/or one enterprise unit for all non-irrigated practices or enterprise units for both.
• Section 34(a)(4)(viii)(D) -- Failure to qualify for EU when EU for one practice and BU or OU for other practice…
  – Discovered on or before ARD:
    • Unit structure based on BU or OU, whichever reported on Acreage Report, if qualifying.
  – Discovered after ARD:
    • BU are assigned.
• Crop Insurance Handbook (CIH) Changes:
  – Production can be excluded from APH.
  – Production from undamaged acres will be included.
  – Insured must prove to the AIP that the loss was due to the actions of a third party outside the control of the insured.
  – No indemnity paid.
  – Allowable for 2017 and succeeding crop years if it meets criteria outlined in CIH Paragraph 1310H.
NEW

2018 Malting Barley Endorsement (18-0091b)

2018 Malting Barley Insurance Standards Handbook (FCIC-20240)

Also new - FAQ, Fact Sheet and Detailed Examples
• Section 8(c)(3) in the 2018 Malting Barley Endorsement (MBE) requires:
  – All samples of production used to determine insurable quality deficiencies under the MBE must be obtained no later than 90 days after the end of insurance period. All quality deficiencies must be determined no later than the spring sales closing date of the calendar year immediately following the calendar year in which the insured malting barley is normally harvested.
Calculating organic and conventional malting barley projected price when there are separate contracts…

- 2018 Malting Barley Insurance Standards Handbook - Paragraph 21A:
  - Organic and conventional malting barley projected prices are considered separately to determine the contracted and non-contracted weighted acre price average.
  - The projected price is listed in the AIB under each practice.
When a contract does not contain the names of each individual …

• 2018 Malting Barley Insurance Standards Handbook - Paragraph 21A:
  – If a shareholder or SBI is not listed on the MBE contract (e.g. landlord) and the AIP can verify that all production will be accepted, then the AIP can consider all production under the contract as insurable, including unlisted shareholder(s) or SBI.
Prevented planting acres are to be charged the MBE premium rate…

• 2018 Malting Barley Insurance Standards Handbook - Paragraph 21 A:
  – All Malting Barley in the county will be covered under the MBE. If there is acreage that is prevented from planting, those acres will also be charged the MBE premium rate.
  – Determination of contracted and non-contracted acres will NOT include the prevented planting acres.
Written Agreements and Approved Insurance Provider Scorecard
### 2017 Written Agreement Recap

#### State Count Percent

<table>
<thead>
<tr>
<th>State</th>
<th>Count</th>
<th>Percent</th>
</tr>
</thead>
<tbody>
<tr>
<td>North Dakota</td>
<td>255</td>
<td>48%</td>
</tr>
<tr>
<td>South Dakota</td>
<td>165</td>
<td>30%</td>
</tr>
<tr>
<td>Montana</td>
<td>111</td>
<td>20%</td>
</tr>
<tr>
<td>Wyoming</td>
<td>12</td>
<td>2%</td>
</tr>
<tr>
<td><strong>Grand Total:</strong></td>
<td><strong>543</strong></td>
<td></td>
</tr>
</tbody>
</table>

#### Request Type Count Percent

<table>
<thead>
<tr>
<th>Request Type</th>
<th>Count</th>
<th>Percent</th>
</tr>
</thead>
<tbody>
<tr>
<td>County w/o Actuarials (XC)</td>
<td>262</td>
<td>47%</td>
</tr>
<tr>
<td>Type/Practice w/o Actuarials (T/P)</td>
<td>75</td>
<td>14%</td>
</tr>
<tr>
<td>New Breaking (NB)</td>
<td>69</td>
<td>13%</td>
</tr>
<tr>
<td>High Risk (HR)</td>
<td>47</td>
<td>9%</td>
</tr>
<tr>
<td>Non-Irrigated Grain Corn (TC)</td>
<td>31</td>
<td>6%</td>
</tr>
<tr>
<td>Unrated (UC)</td>
<td>26</td>
<td>5%</td>
</tr>
<tr>
<td>Unit Agreement (UA)</td>
<td>20</td>
<td>4%</td>
</tr>
<tr>
<td>Other (TD, SG, SC, NL)</td>
<td>13</td>
<td>2%</td>
</tr>
<tr>
<td><strong>Grand Total:</strong></td>
<td><strong>543</strong></td>
<td></td>
</tr>
</tbody>
</table>
• Full Implementation in 2018
  – Prevent/reduce defective Written Agreement requests.
  – Provide feedback to AIPs identifying areas of improvement.

• Simple RMA Test:
  – Missing minimum required information per the Written Agreement Handbook.
  – Request sent in error (no chance of approval).
FUTURE POTENTIAL CHANGES
• **Dry Pea/Lentil Rotation Requirements**

  – Montana State University (MSU) and North Dakota State University (NDSU) Extension says that root rots are an increasing problem to dry pea and lentil production and recommend a 3-4 year rotation.
• Proposed New Dry Pea and Lentil Rotation Statement for the 2019 Crop Year:
  – Insurance will not attach to any acreage on which Field Peas (Austrian Peas, Forage/Feed Peas for Seed, Marrowfat Peas, and/or Smooth Green or Yellow Peas) or Lentils were planted in either of the previous two (2) crop years or on which chickpeas or Fava/Faba beans were planted in the previous crop year. Chickpeas and Fava/Faba beans that were planted and then all plant growth is terminated by chemical or mechanical means prior to June 15, will not be considered planted for rotational purposes only. The insured is responsible to provide proof of insurability. This statement applies to Field Peas, Lentils, Chickpeas, and Fava/Faba beans grown either as a grain, cover crop, or in a cover crop mixture.

• The Short Version: 2-years out after planting Peas or Lentils and 1-year out if Chickpeas or Fava/Faba beans were planted in the previous year. Applies to Peas, Lentils, Chickpeas, and Fava/Faba beans in cover crop mixes.
Dry Peas/Lentils Cont…

• Why Change the Rotation Statement?
  –Recommended by MSU and NDSU Plant Pathologists:
    • Root rots have become a major problem with increased pulse production especially in wet years.
    • Root rots transfer between peas and lentils.
    • Fusarium is most common. Pythium and Aphanomyces can also occur.
    • White Mold is a problem especially in tight rotations.
    • Pathologists recommend at least a 3-4 year rotation for best management.
    • See MSU or NDSU extension publications, or MSU Ag Alert:
      http://mtagalert.org/alertDocs/171012PulseRotation.pdf
Current and Proposed Rotation Statement Differences:

- Current statement requires a 3-year rotation for a dry pea type following a dry pea type or lentils following lentils:
  - Examples:
    - wheat/pea/wheat/wheat/pea
    - wheat/lentil/wheat/wheat/lentil
  - Also allows for the following rotation:
    - wheat/pea/wheat/lentil/wheat/pea/wheat/lentil

- Proposed new rotation statement applies to both dry pea types and lentils:
  - A 3-year rotation that requires a grower to be out of both a dry pea type and lentils for at least 2 consecutive crop years after planting with no exceptions.
  - Examples:
    - pea/wheat/wheat/lentil/wheat/pea/wheat/wheat/lentil
    - lentil/wheat/wheat/lentil/wheat/pea/wheat/wheat/pea/wheat/lentil
• Opportunity to Comment:

– Send comments or concerns to RSOMT@rma.usda.gov by May 1, 2018

– If the proposed new rotation statement is implemented for the 2019 crop year, news releases will be posted early so growers can plan rotations and prevent any unnecessary herbicide applications.
Future Crop Policy Changes

• Changes are presently being worked on for the following Crop Policies for future release:

  – Sugar Beet Crop Provisions
  – Forage Production Crop Provisions
  – Forage Seeding Crop Provisions
SOME FREQUENTLY ASKED QUESTIONS
Q: Conservation Compliance and ITS

- I have a producer with a mix-up on timely filing their AD-1026. How can I get this straightened out?

AND/OR

- I have a producer on the Ineligible Tracking List who shouldn’t be; how can I get this straightened out?
A: Conservation Compliance and ITS

- The 2018 General Standards Handbook, Paragraph 1G has added RMA contacts who deal with both of these issues directly.

G. RMA Email Contacts for AIPs

To ensure policy or procedural questions emailed to RMA are received by the appropriate group, use the applicable RMA group email accounts provided below. These email accounts are established for AIP use only. Agents and insureds must submit questions to their respective AIPs.

<table>
<thead>
<tr>
<th>Subject Matter</th>
<th>Reference Location</th>
<th>RMA Group Account</th>
</tr>
</thead>
<tbody>
<tr>
<td>Basic &amp; Crop Provisions</td>
<td>Regulatory Policy</td>
<td><a href="mailto:rma.kc.pab@rma.usda.gov">rma.kc.pab@rma.usda.gov</a></td>
</tr>
<tr>
<td>Category B, C &amp; D Crops; ARPI</td>
<td>CIH</td>
<td><a href="mailto:rma.kc.cih@rma.usda.gov">rma.kc.cih@rma.usda.gov</a></td>
</tr>
<tr>
<td>Conservation Compliance</td>
<td>GSH</td>
<td><a href="mailto:conservation@rma.usda.gov">conservation@rma.usda.gov</a></td>
</tr>
<tr>
<td>General Administrative</td>
<td>GSH</td>
<td><a href="mailto:rma.kc.gsh@rma.usda.gov">rma.kc.gsh@rma.usda.gov</a></td>
</tr>
<tr>
<td>Ineligibility</td>
<td>ITS</td>
<td><a href="mailto:rma.debt.management@rma.usda.gov">rma.debt.management@rma.usda.gov</a></td>
</tr>
<tr>
<td>Livestock</td>
<td>LRP/LCM/Debt</td>
<td><a href="mailto:rma.livestock@rma.usda.gov">rma.livestock@rma.usda.gov</a></td>
</tr>
</tbody>
</table>
Q: Purple Barley

• Is Purple Barley insurable under the Small Grains Crop Provisions or by Written Agreement?
• Purple barley is insurable without a Written Agreement, under the Small Grains Crop Provisions as a “hull-less” type.
• The varieties of Purple Prairie and Karma are the most requested for insurability. The AIP is responsible for determining if the requested purple barley variety meets the definition of barley in the Small Grains Crop Provisions.
• What APH needs to be sent in to the RMA Regional Office for a Determined Yield (DY) request?
A: Determined Yield (DY) Request APH Requirements

  - All individual unit APH databases for the requested crop, similar crops and other crops grown in the county.
  - If there is minimal requested crop or similar crop APH history in the county, include adjacent county APH databases with requested crop, similar crops and other crops.
Q: New Large Kabuli Chickpea (LKC) Varieties

• Can a Written Agreement be requested to insure a Kabuli chickpea variety not on the approved LKC variety list in the Special Provisions as a LKC?
• No, any variety of Kabuli chickpea not on the LKC variety list is automatically insured as a Small Kabuli Chickpea in the Billings Region.
  – The USA Dry Pea and Lentil Council will provide future industry determinations classifying Kabuli chickpea varieties as large or small before any new LKC varieties are added to the approved variety list in the Special provisions.
  – This will keep the dry pea revenue program price structure accurate for Kabuli chickpea types and the program viable.
  – The “Leader” variety released from Canada is currently being evaluated.
• Are my conoils insurable as confectionery sunflowers?
No. The sunflower Special Provisions in MT/ND/SD/WY state that conoils and other hulling sunflowers must be insured as oil sunflowers:

<table>
<thead>
<tr>
<th>TP</th>
<th>Type</th>
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<tbody>
<tr>
<td>T/P 01</td>
<td>Confectionery 049 *4</td>
</tr>
<tr>
<td>T/P 02</td>
<td>Confectionery 049 *4</td>
</tr>
<tr>
<td>T/P 03</td>
<td>Oil 048 *5 *6</td>
</tr>
<tr>
<td>T/P 04</td>
<td>Oil 048 *5 *6</td>
</tr>
</tbody>
</table>

*4 Includes Non-Oil varieties.
*5 Includes Birdseed varieties.
*6 Includes all sunflower varieties bred specifically for medium seed size for hulling such as conoils.
Examples given in the following slides.

From the home page (www.rma.usda.gov), there are links to handbooks, policies and informational memorandums also.

This is an overview of the resources that can be found on the Information Browser page.
RMA Information Reporting System (RIRS)

• Insurance Offers Reports:
  – Insurance offer prices
  – Insurance offer dates
  – Insurance offer pilot program
  – Insurance offer option pilot program
  – Insurance offer private 508(h) program
  – Insurance offer option private 508(h) program

• County Commodity Program Reports:
  – Listing by commodity and insurance plan
  – Listing by State/County
  – Count by commodity and insurance plan
  – Count by state

• Whole Farm Revenue Protection:
  – WFRP Commodities by Counties

*Reports can be generated in PDF, Word, or Excel
<table>
<thead>
<tr>
<th>Commodity Year</th>
<th>State Code</th>
<th>State Name</th>
<th>County Code</th>
<th>County Name</th>
<th>Commodity Name and Insurance Plan Abbreviations</th>
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<tbody>
<tr>
<td>2017</td>
<td>38</td>
<td>North Dakota</td>
<td>103</td>
<td>Wells</td>
<td>ANL FORAGE(RI)</td>
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<td></td>
<td></td>
<td></td>
<td>BARLEY(RP)</td>
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<td></td>
<td></td>
<td>CANOLA(SCO-RPHPE)</td>
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<td>CANOLA(SCO-YP)</td>
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<td></td>
<td>CORN(SCO-YP)</td>
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<td>DRY BEANS(RP)</td>
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<td></td>
<td>DRY BEANS(SCO-YP)</td>
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<td></td>
<td>DRY PEAS(SCO-RP)</td>
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<td>FLAX(APH)</td>
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<td>FORAGEPROD(SCO-PRF(RI))</td>
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<td>RYE(APH)</td>
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<td>SUNFLOWERS(RP)</td>
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<td>WHEAT(ARP - HPE)</td>
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<td>WHEAT(MP)</td>
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<td></td>
<td>WHEAT(RPHPE)</td>
</tr>
</tbody>
</table>
Summary of Business (SOB)

- Includes the most current information, some national reports, and the ability to create ad-hoc queries. Data for the most recent 5 years are refreshed each Monday morning to include all business data accepted through the preceding week.
SOB Report Builder

**Commodity Category**
- Standard
- Livestock
- Both

**Year Type**
- Commodity Year
- Reinsurance Year

**Summary Levels**
- Commodity
- State
- County

**Get Report**

**Criteria Summary**
- **Selected Years:** 2017
- **Selected Commodities:** 0039
- **Selected States:** 38 (ND)
- **Selected Counties:** 067 (Pembina)
- **Selected Delivery Types:**
- **Selected Insurance Plans:**
- **Selected Cov. Level Percent:**
Whole Farm Revenue Protection Policies Earning Premium
2015 – 2017

<table>
<thead>
<tr>
<th>State</th>
<th>2015</th>
<th>2016</th>
<th>2017</th>
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<tbody>
<tr>
<td>IOWA</td>
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<td>22</td>
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<tr>
<td>MINNESOTA</td>
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<tr>
<td>MONTANA</td>
<td>61</td>
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<tr>
<td>NORTH DAKOTA</td>
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<td>SOUTH DAKOTA</td>
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<td>35</td>
<td>9</td>
</tr>
<tr>
<td>WYOMING</td>
<td>9</td>
<td>7</td>
<td>9</td>
</tr>
</tbody>
</table>

Map Viewer

- Reinsurance Reports Online
- Revenue-Based Crop Insurance Prices, 2000-2010
- RMA Information Reporting System (RIRS)
- RMA Map Viewer
- RMA Mobile
- Summary of Business Reports and Application

Contact Information
For more information, contact **RMA Applications Support**.

• Look up commodity programs, livestock programs, APH Yield Exclusion, and SCO/STAX information. Hover the mouse over or click on a county to find specific information.
Regional Office State Directory

The regional offices (ROs) are RMA’s eyes in the field, keeping in close contact with local producers, grower groups, universities, and government agencies. ROs provide information on local pilot programs, growing conditions, and participating crop reinsurance companies/agents.

Select Your Regional Office

<table>
<thead>
<tr>
<th>RO Web Site</th>
<th>Contact</th>
<th>Serving</th>
</tr>
</thead>
<tbody>
<tr>
<td>Billings, MT</td>
<td>Email 406-657-6447</td>
<td>Montana, North Dakota, South Dakota, and Wyoming</td>
</tr>
<tr>
<td>Davis, CA</td>
<td>Email 530-792-5870</td>
<td>Arizona, California, Hawail, Nevada, and Utah</td>
</tr>
<tr>
<td>Jackson, MS</td>
<td>Email 601-965-4771</td>
<td>Arkansas, Kentucky, Louisana, Mississipi, and Tennessee</td>
</tr>
<tr>
<td>Oklahoma City, OK</td>
<td>Email 405-879-2700</td>
<td>New Mexico, Oklahoma, and Texas</td>
</tr>
</tbody>
</table>
Regional Office Websites Cont…

Billings, MT Regional Office

Serving: Montana, North Dakota, South Dakota, and Wyoming

Contact Us

- **Call** 406-657-6447
- **Fax** 406-657-6573
- **E-mail** Billings Regional Office
- **Write** 3490 Gabel Road, Suite 100
  Billings, MT 59102-7302

Insurance Availability | Archive

- Insuring Hybrid Canola Seed (Jun 2013)
- 2017 Insurable Commodities by County
  Montana | North Dakota | South Dakota | Wyoming

Final Planting Dates | Archive

- 2017 (Mar 2017)
  Montana | North Dakota | South Dakota | Wyoming
- Please view RMA's Information Browser page for additional information related to crop specific dates, maps, and tools.

Irrigation

- 2010 Regional Irrigation Assessment (Jun 16, 2010)

News Releases | Archive

- USDA Makes $8.85 Million Available in Risk Management Education Funding (May 11, 2017)

Frequently Asked Questions

- FAQs Insuring Carinata - 2016 Crop Year

Underwriting Guidelines | Archive

  Montana | North Dakota | South Dakota | Wyoming
- Dry Bean Practices, Intertilled Between Rows (IBR) and Not Intertilled Between Rows (NIBR), Combined to Irrigated (I) and Non-Irrigated (NI) Practices for all types for 2017 and Succeeding Crop Years (Nov 2016)

2017 Risk Management Education and Targeted States Funding Awards

Crop Fact Sheets | Archive

Montana | North Dakota | South Dakota | Wyoming
QUESTIONS?

USDA/RMA Billings Regional Office
rsomt@rma.usda.gov
406-657-6447 – Phone
406-657-6573 – Fax