ND State FSA Office
Fargo, ND

Kim Paulson
Farm Loan Specialist
Today’s Topics

• Overview of Farm Loan Programs
• Tools Available
• FLP Servicing During Pandemic
FLP Overview
Program Overview

• **Direct Loan Program**
  • Funded and serviced by FSA
  • Loan maximums (loan limits)
  • Limits number of years for assistance (term limits)

• **Guaranteed Loan Program**
  • Funded and serviced by lender participating in Guaranteed Loan Program
  • Loan maximums
  • No limit of years for program participation
Program Overview

Targeted Funding

1) Minority Farmers/Ranchers

2) Beginning Farmers and Ranchers
   • in their first 10 years of operation
   • Providing funding priority
   • Extends period of time for direct operating loan assistance (10 years)
   • Does not provide reduced interest rates
Direct Loan Programs
Direct Loan Program Overview

Farm Ownership & Operating Loans
- Fixed Interest Rate
- Lowest Rate (approval/closing)
## Direct Loan Program Overview

### FLP April Interest Rates:

<table>
<thead>
<tr>
<th>Loan Type</th>
<th>Current Rate (%)</th>
<th>Date Set</th>
</tr>
</thead>
<tbody>
<tr>
<td>Emergency – Amount of Actual Loss</td>
<td>*--3.375</td>
<td>4/1/20</td>
</tr>
<tr>
<td>Farm Ownership and Conservation Loans</td>
<td>3.000</td>
<td>4/1/20--*</td>
</tr>
<tr>
<td>Farm Ownership – Down Payment</td>
<td>1.500</td>
<td>5/22/08</td>
</tr>
<tr>
<td>Farm Ownership – Joint Financing</td>
<td>2.500</td>
<td>2/7/14</td>
</tr>
<tr>
<td>Farm Ownership – Limited Resource</td>
<td>5.000</td>
<td>4/1/86</td>
</tr>
<tr>
<td>Farmer Program – Homestead Protection</td>
<td>*--3.000</td>
<td>4/1/20--*</td>
</tr>
<tr>
<td>Indian Land Acquisition</td>
<td>5.000</td>
<td>2/1/91</td>
</tr>
<tr>
<td>Operating</td>
<td>*--2.375</td>
<td>4/1/20--*</td>
</tr>
<tr>
<td>Operating – Limited Resource</td>
<td>5.000</td>
<td>12/1/90</td>
</tr>
<tr>
<td>Operating – Microloan – “Special Interest Rate”</td>
<td>5.000</td>
<td>2/7/14</td>
</tr>
<tr>
<td>Shared Appreciation Amortization</td>
<td>*--2.000</td>
<td>4/1/20--*</td>
</tr>
</tbody>
</table>
Direct Loan Program Overview

**Farm Ownership Loan Purposes:**
- Purchase of land
- Capital improvements
- Expansion of operation

Maximum Amount: $600,000
Direct Loan Program Overview

Farm Ownership Micoloan Purposes:
- Purchase of land
- Capital improvements
- Expansion of operation

*simplified loan application*

Maximum Amount: $50,000
## Direct Loan Program Overview

<table>
<thead>
<tr>
<th>Type of Loan</th>
<th>Maximum Loan Amount</th>
<th>Rates and Terms</th>
</tr>
</thead>
<tbody>
<tr>
<td>Direct Farm Ownership</td>
<td>$600,000</td>
<td>• Term: Up to 40 years&lt;br&gt;• Interest rate: fixed**</td>
</tr>
<tr>
<td>Direct Down Payment</td>
<td>45% of the lesser of the following:&lt;br&gt;• the farm or ranch purchase price&lt;br&gt;• the appraised value&lt;br&gt;or a maximum of $300,150</td>
<td>• Term: Up to 20 years&lt;br&gt;• Interest rate: fixed**</td>
</tr>
<tr>
<td>Direct Farm Ownership Participation</td>
<td>$600,000</td>
<td>• Term: Up to 40 years&lt;br&gt;• Interest rate: direct Farm Ownership rate less 2% with a floor of 2.5% if at least 50% of loan amount is provided by another lender</td>
</tr>
<tr>
<td>Direct Farm Ownership Microloan</td>
<td>$50,000</td>
<td>• Term: Up to 25 years&lt;br&gt;• Interest rate: fixed**</td>
</tr>
</tbody>
</table>
Direct Loan Program Overview

Operating Loan Purposes:

- Equipment
- Seed
- Livestock
- Necessities to maintain farm operation

Maximum Amount: $400,000
Direct Loan Program Overview

Operating Microloans Fund Purposes:

- Equipment
- Seed
- Livestock
- Necessities to maintain farm operation

*simplified loan application*

Maximum Amount: $50,000
# Direct Loan Program Overview

<table>
<thead>
<tr>
<th>Type of Loan</th>
<th>Maximum Loan Amount</th>
<th>Rates and Terms</th>
</tr>
</thead>
<tbody>
<tr>
<td>Direct Operating</td>
<td>$400,000</td>
<td>• Term: 1 to 7 years</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Interest rate: fixed**</td>
</tr>
<tr>
<td>Direct Operating Microloan</td>
<td>$50,000</td>
<td>• Term: 1 to 7 years</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Interest rate: fixed**</td>
</tr>
</tbody>
</table>
Direct Loan Program Overview

Youth Loans:

• Available to aspiring farmers ages of 10-20
• In connection with the 4-H, FFA, Tribal Youth Group or other agricultural youth organization

Maximum Amount: $5,000
Direct Loan Program Overview

Emergency Loans:

- Restore or replace essential property;
- Pay all or part of production costs associated with the disaster year;
- Pay essential family living expenses;
- Reorganize the farming operation; and
- Refinance certain debts.

Maximum Amount: $500,000
Guaranteed Loan Programs
Guaranteed Loan Program Overview

<table>
<thead>
<tr>
<th>Type of Loan</th>
<th>Maximum Loan Amount</th>
<th>Rates and Terms</th>
</tr>
</thead>
</table>
| Guaranteed Farm Ownership          | The maximum loan amount is adjusted annually for inflation* | • Term: Up to 40 years  
• The interest rate is negotiated by you and your lender                      |
| EZ Guarantee Farm Ownership***     | $100,000                                                 | • Term: Up to 40 years  
• The interest rate is negotiated by you and your lender                      |

Maximum Amount: $1,776,000
# Guaranteed Loan Program Overview

<table>
<thead>
<tr>
<th>Type of Loan</th>
<th>Maximum Loan Amount</th>
<th>Rates and Terms</th>
</tr>
</thead>
</table>
| Guaranteed Operating               | The maximum loan amount is adjusted annually for inflation* | • Term: 1 to 7 years  
  • The interest rate is negotiated by you and your lender |
| EZ Guarantee Operating***           | $100,000                                                 | • Term: 1 to 7 years  
  • The interest rate is negotiated by you and your lender |
| Guaranteed Conservation Loan (CL)  | The maximum loan amount is adjusted annually for inflation* | • Term: Not to exceed 30 years, or shorter period, based on the life of the security  
  • The interest rate is negotiated by you and your lender |
| Land Contract Guarantee            | A maximum purchase price of $500,000 on a new land contract | • Term: Contract payments must be amortized for a minimum of 20 years with equal payments during the term of the guarantee. The guarantee period is 10 years.  
  • Interest rate must be fixed and cannot exceed the direct farm ownership interest rate plus 3%.  
  • Down payment of at least 5% |
Tools to Assist You
FLP Tools

Your Guide to FSA Farm Loans
(information about loan programs)

English and Spanish

Weblink: fsa.usda.gov
Click on: Farm Loan Programs
Portal Designed for Farmers and Ranchers
FLP Tools (cont.)

- Links to FLP Fact Sheets
- Interactive Questionnaires
- Service Center locator
- Assistance with writing Business Plan
- View Existing Loan Info
FLP Tools (cont.)

Farm Loan Discovery Tool
Learn about the farm loans that might be right for you by answering a few short questions.
View Tool

Create Your H-2A Visa Checklist
Answer few questions to create a personalized H-2A visa checklist for hiring temporary agricultural workers from other countries.
View Tool

Discover Disaster Assistance Programs
Learn about USDA disaster assistance programs that might be right for you by completing five simple steps.
View Tool

5 Clicks or Less
FLP Tools (cont.)

Farm Loan Discovery Tool

Learn about the farm loans that might be right for you by answering a few short questions.

View Tool

5 Clicks or less
FLP Tools (cont.)

1. Are you looking for a farm loan?
   - Yes
   - No

2. Are you looking to fund an agricultural youth project (often associated with 4-H or FFA)?
   - Yes
   - No

3. What are you looking to fund?
   - Land purchase or construction project (Ownership)
   - Equipment, seed, livestock, etc. (Operating)
   - Both (Ownership & Operating)

4. About how much money are you looking to borrow?
   - $100,000 or less
   - $100,001–$1M
   - Over $1M

Sampling:
Farm Loan Discovery Tool
FLP Tools (cont.)

Farm Loan Discovery Tool

• Determines best loan for you
• Download “Application Quick Guide”
FARM LOANS
Application Quick Guide
For Individuals

How do you use this guide?
Use this guide to better understand how to prepare for your first visit to a Service Center and apply for a loan. In this guide you will find:

- Information About the Loan Process ........................................ Page 2
- Information on Partnering With a Loan Officer ......................... Page 3
- Direct Farm Loans Overview .................................................. Page 4
- Eligibility Requirements ....................................................... Page 5
- FSA Required Forms Checklist ............................................. Page 6
- Additional Documentation Checklist ...................................... Page 7
- Resources if You Still Need Help ............................................ Page 8

The USDA Farm Loan Programs are administered by the Farm Service Agency (FSA), an agency of USDA. USDA is an equal opportunity provider, employer, and lender.

Updated June 2019

Loan Process
Here's what to expect on your Farm Loan journey.

1. Work on Your Application
   - Review loan eligibility requirements.
   - Develop a farm business plan and farming goals.
   - Determine which USDA Service Center to visit.
   - Discuss the requirements with a Loan Officer.
   - Complete the required FSA forms.
   - Gather required application documentation.

2. Finalize and Submit Your Application

3. Notification of Complete Application
   - A Loan Officer will visit you at your farm. They may conduct an environmental review and conduct an appraisal (if applicable).

4. Farm Visit
   - A Loan Officer will visit you at your farm. They may conduct an environmental review and conduct an appraisal (if applicable).

5. Receive Loan Decision Letter by Mail

6. Decision
   - Approved
     - Verify Adequate Security
       - The FSA will assess the value of your assets and/or FSA may require an appraisal (if applicable).
     - Close Loan
       - Review closing requirements and accept the loan conditions presented in the approval letter. Once an FSA representative or a closing agent receives all your documents, they will schedule your loan closing.
     - Receive the Money
       - Funds will be released by direct deposit. Make sure to account for all loan funds (including providing receipts for items you buy).
   - Denied
     - Loan Denial
       - Discuss the loan decision and further options with a Loan Officer.

7. Approval

8. Grow Your Operation!
Farm Loan Discovery Tool

• Download Application Package
• Download Instructions
• Details documentation required
• Provide Service Center contacts.
FLP Tools (cont.)

Loan View
Requires USDA Level 2 eAuthentication
Individual Borrowers (entity future enhancement)
Loan Information on Farmers.gov

- Available to *individual borrowers* with FSA farm loans
- 24/7 Loan Information
- Requires Level 2 USDA eAuth
- Year-to-date interest paid for past 5 years
- Paid in full and restructured loans
- View current and past loans
- Track loan transactions and payments
FLP Tools (cont.)

My Financial Information

Amount shown are as of Dec 5, 2019. Loan balances shown here may not include pending payments that are subject to verification by USDA. The balance may also differ from your records due to payments in progress, other charges or advances and/or account servicing. Please contact your local service center for exact balances.

To make a payment, make checks or money orders payable to “USDA”, “Farm Service Agency”, or “FSA”.

Active Accounts

<table>
<thead>
<tr>
<th>Loan Number</th>
<th>Principal Balance</th>
<th>Due Date</th>
<th>Past Due Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>FSA Loan #44-06</td>
<td>$49,293.00</td>
<td>Mar 1, 2020</td>
<td>$7,321.00</td>
</tr>
<tr>
<td>FSA Loan #44-07</td>
<td>$14,642.00</td>
<td>Apr 1, 2020</td>
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</tr>
<tr>
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<td>$14,398.00</td>
<td>Apr 1, 2020</td>
<td>$7,199.00</td>
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<tr>
<td>FSA Loan #44-09</td>
<td>$922.00</td>
<td>Apr 1, 2020</td>
<td>$461.00</td>
</tr>
</tbody>
</table>

Amounts Shown are as of Dec 5, 2019. *Please note that payoff amounts shown are estimates. Contact your local service center for exact balances.

Show Loans Paid in Full

Accounts Summary

*Total Payoff ........................................ $194,096.66
Interest Accrued ..................................... $6,316.14
Total Principal Balance ......................... $185,780.52
YTD Interest Paid ................................... $987.79

Interest Paid Statement
My Financial Information

Amount shown are as of Dec 5, 2019. Loan balances shown here may not include pending payments that are subject to verification by USDA. The balance may also differ from your records due to payments in progress, other charges or advances and/or account servicing. Please contact your local service center for exact balances.

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<td>Apr 1, 2020</td>
<td>$922.00</td>
<td>$461.00</td>
</tr>
</tbody>
</table>

Accounts Summary

- Total Payoff: $65,337.10
- Interest Accrued: $6,804.23
- Total Principal Balance: $258,431.87
- YTD Interest Paid: $7,723.87

Interest Paid Statement
FLP Tools (cont.)
How to Create an eAuth Login to Access Farmers.gov Account
FLP Tools (cont.)

www.Farmers.Gov

Update: New Coronavirus and the H-2A Visa Program

Read the latest USDA updates and resources on COVID-19 and the H-2A Visa Program.

View Page
Borrower Needing Level 2 eAuth

Access Your Farmers.gov Account

Farmers.gov accounts allow you to access self-service features and information that are available through a secure login. With an account, you can use features such as the ability to apply for select programs online, process transactions, and manage your USDA records. To access your farmers.gov account, you will need to use a service called USDA eAuthentication, or eAuth.

Log In to Your Farmers.gov Account

If you already have a USDA eAuthentication login that has been linked to your USDA customer record, click the button below to go to the log in page.

Note: On November 20, 2019, farmers.gov moved to an updated version of eAuth that has a new look and feel and offers a more streamlined experience. You should be able to log in using the same username and password.
FLP Tools (cont.)

Create a Farmers.gov Account

How to Create an eAuth Login to Access Your Farmers.gov Account

1. Contact your local service center to confirm you have a USDA customer record with a primary email address. Use our Service Center Locator to find your local office.

2. Navigate to the eAuth Account Registration page.

3. Select "Customer" on the registration page.

4. Enter your primary email address, which should match what USDA has on your customer record. You will receive an email from eAuth asking you to confirm your email address. Click the “Continue Registration” link in this email to continue the registration process.

   Note: When you log in, your User ID will be your email address.

5. Next, enter your name and set a password.

6. Finally, you will need to verify your identity to access your farmers.gov account. You will be taken to a page where you will need to provide information such as your date of birth and residential address, and then can either verify your identity online or in person at a Local Registration Authority (LRA).

7. You’re ready to log in!
Account Registration

What type of user are you?

- [ ] Customer
- [ ] USDA Employee / Contractor
- [ ] Other Federal Employee / Contractor

Continue
Registration Email Sent

We have sent an email to the address listed below. Follow the link in the email to complete the registration process.

Fred.Farmer@yahoo.com

- Resend Email
- Use A Different Email
Create a Farmers.gov Account

How to Create an eAuth Login to Access Your Farmers.gov Account

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7. You’re ready to log in!
FLP Servicing During Pandemic
Reminders During Pandemic

Farm Loan Programs Continues to Accept Loan Applications

Application Requirements:

- Process loan applications in the order received, based on application completion date
- Use Farmers.Gov to assist in completion of applications
- Incomplete applications can result in up to 30 day delay (pandemic extends that to 45 days)
- Still requires a feasible plan
- May require long-term viability of operation (typical cash flow)
Servicing During Pandemic:

Creative Loan Closings

Video conferencing for loan closings when:

- Notary services are not required
- Original signed documents would be returned to FSA prior to the release of funds
- Signatures on closing document will be compared to driver’s license or other documentation for validity

NOTE: Loan closing are not permitted to be completed strictly by mail or through use of digital signatures (subject to change).
Servicing During Pandemic (cont.):

Relaxing Regulations:

- Extending timeframes for complete applications
- Allow FSA employees to digitally sign forms and correspondence
- Preparing loan documents even if FSA is unable to complete lien and records search caused by closed gov’t buildings
- Closing loans so long as required lien is perfected.
Servicing During Pandemic (cont.):

**Servicing Delinquent Direct Loans:**

- Extending timeframes to respond to primary loan servicing (PLS) actions
- Temporarily suspend loan accelerations, non-judicial foreclosures, and referring foreclosure to DOJ
Guaranteed Loans Servicing Flexibilities:

Lenders can self-certify, providing borrowers with:

- Subsequent-year operating loan advances
- Emergency advances on LOC.

FSA will consider guaranteed lender requests for:

- Temporary payment deferral for those who do not have a feasible plan, and
- Temporary forbearance consideration on liquidation and foreclosure actions.
Contact Local FSA Service Center

Farmers.Gov
Questions on Farm Loan Programs?
Marketing Assistance Loans

Marketing Assistance Loans (MAL’s) are marketing tools available to producers beginning upon harvest. The MAL provides an influx of cash when market prices are typically at harvest-time lows, which allows the producer to delay the sale of the commodity until more favorable market conditions emerge.
Loan Types

CCC offers two loan types:

• nonrecourse loans can either be:
  o redeemed by repayment or
  o delivered at maturity to the CCC.

• recourse loans must be settled by repayment at principal plus interest.
Eligible Commodities

Commodities eligible for loan include; barley, canola, large and small chickpeas, corn, crambe, dry peas, flaxseed, grain sorghum, honey, oats, mustard, rapeseed, safflower, sesame, soybeans sunflower, lentils, wheat, and wool.
Producer Eligibility

To be eligible the producer must:

• comply with conservation and wetland protection requirements

• submit an acreage report to account for all cropland on all farms

• retain beneficial interest in the commodity until loan is repaid or CCC takes title
Commodity Eligibility

To be eligible for a MAL, the commodity must:

• produced and mechanically harvested and in a storable condition
• be merchantable for food or feed
• meet CCC minimum grade and quality standards for a nonrecourse loan.
Requests for Loans

The loan application form is CCC-666 that can be submitted by mail, FAX, telephone, or electronically.

A nonrefundable loan service fee is deducted from each loan.
## Final Loan Availability Dates

<table>
<thead>
<tr>
<th>Commodity</th>
<th>Final Availability Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mohair</td>
<td>January 31</td>
</tr>
<tr>
<td>Peanuts</td>
<td></td>
</tr>
<tr>
<td>Unshorn Pelts (LDP only)</td>
<td></td>
</tr>
<tr>
<td>Wool</td>
<td></td>
</tr>
<tr>
<td>Barley</td>
<td>March 31</td>
</tr>
<tr>
<td>Canola</td>
<td></td>
</tr>
<tr>
<td>Crambe</td>
<td></td>
</tr>
<tr>
<td>Flaxseed</td>
<td></td>
</tr>
<tr>
<td>Honey</td>
<td></td>
</tr>
<tr>
<td>Oats</td>
<td></td>
</tr>
<tr>
<td>Rapeseed</td>
<td></td>
</tr>
<tr>
<td>Wheat</td>
<td></td>
</tr>
<tr>
<td>Sesame Seed</td>
<td></td>
</tr>
<tr>
<td>Corn</td>
<td>May 31</td>
</tr>
<tr>
<td>Dry Peas</td>
<td></td>
</tr>
<tr>
<td>Grain Sorghum</td>
<td></td>
</tr>
<tr>
<td>Lentils</td>
<td></td>
</tr>
<tr>
<td>Mustard Seed</td>
<td></td>
</tr>
<tr>
<td>Rice</td>
<td></td>
</tr>
<tr>
<td>Safflower Seed</td>
<td></td>
</tr>
<tr>
<td>Chickpeas</td>
<td></td>
</tr>
<tr>
<td>Soybeans</td>
<td></td>
</tr>
<tr>
<td>Sunflower Seed</td>
<td></td>
</tr>
</tbody>
</table>
Loan Maturity Dates

The CARES Act of 2020 allows nonrecourse MAL’s requested through September 2020 to have a 12 month loan term.

Loans requested beginning in October 2020 will mature the last day of the ninth calendar month after the month in which the loan is disbursed.
Loan Rates

County Loan Rate website is:
Interest Rate

The interest rate charged on MAL’s is set at one percentage point above CCC’s cost of borrowing from the U.S. Treasury. April 2020 MAL interest is 1.625%.

Once a loan is disbursed, the rate is fixed except the interest rate for loans outstanding on January 1\textsuperscript{st} is adjusted to reflect CCC’s cost of borrowing on January 1.
Social Distancing

FSA employees will conduct farm visits when requested to measure quantities for loan or to perform routine spot-checks of existing outstanding loan quantities.

To ensure proper social distancing, FSA will be taking the following actions in advance of the scheduled farm visit.
Social Distancing

FSA employees will contact the borrower to discuss:

• no forms require signature at the time of our visit, please ensure bins are unlocked prior to our arrival

• borrower will be provided date of the scheduled visit, anticipated time of arrival, vehicle description and anticipated duration of the visit

• County Office telephone number will be provided to report any questions or concerns prior to FSA’s arrival for the scheduled visit
Farm Storage Facility Loans (FSFL)
Loan Terms

- $100,000 or less – 3, 5, 7 years
- $100,000.01 - $250,000 – 3, 5, 7 or 10 years
- $250,000.01 - $500,000 – 3, 5, 7, 10 or 12 years

Loan limit of $500,000 per loan.
Interest Rates – April 2020

Rate determined when loan approved:

- 0.750 % with three-year loan terms
- 0.750 % with five-year loan terms
- 1.000 % with seven-year loan terms
- 1.000 % with 10-year loan terms
- 1.125 % with 12-year loan terms.

*The interest rate remains the same throughout the term of the FSFL.*
$100 application fee per FSFL applicant.

Required downpayment of 15% for regular FSFL loan.

NEPA compliance required.

Applicants must show a storage need when loan is for storage bins.
General Information

FSFL loans for storage bins, dryers and handling equipment carry a 6 month loan approval to allow construction to be completed.

FSFL loans are closed and funding disbursed following completion of construction.
Requests for FSFL Loans

The loan application form is CCC-185 that can be submitted by mail, FAX, telephone, or electronically.

Additional documents such as construction estimates, permits, lien waivers, etc. can be submitted by mail or electronically.
Eligible Equipment

- new or used grain storage bins
- portable or permanently affixed grain handling and drying equipment
- renovations of existing farm storage facilities
- storage and handling trucks
- liquid propane storage tanks to fuel grain dryers
Actions Before Loan Approval

A borrower shall not complete any of the following actions at the FSFL site location before an environmental review is successfully completed and loan application approved:

- accept delivery of equipment and/or materials
- site preparation or foundation construction
- alterations to any structures that are 50 years old or older or within a historic district.
Portable Structures, Handling Equipment, and Storage & Handling Trucks

Must complete purchase AFTER loan approval:

• minimum down payment required

• FSFL funds are then disbursed to complete the acquisition or purchase
Security

CCC requires additional security for FSFL loan when:

• loan amount exceeds $100,000 or

• borrower’s outstanding aggregate loan balance exceeds $100,000
Forms of Additional Security

• **Real estate**  CCC’s interest in the real estate shall be superior to all other lienholders.

• **Irrevocable Letter of Credit** – the letter of credit must cover the entire loan amount for the term of the loan.
## Real Estate Valuation

<table>
<thead>
<tr>
<th>When real estate value is determined by:</th>
<th>Then the real estate:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Appraisal</td>
<td>must be valued at least 100 percent of FSFL amount</td>
</tr>
<tr>
<td>ND Department of Trust Land Values</td>
<td>Must be valued at least 125 percent of FSFL amount.</td>
</tr>
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</table>

When the facility structure is:
- on real estate mortgaged to CCC, a value for the structure equal to 40 percent of loan amount
- located on real estate not mortgaged to CCC, a value for the structure equal to 20 percent of loan amount.
Social Distancing

CCC is required to conduct a site visit at the location of the proposed construction, prior to loan approval.

To ensure proper social distancing, FSA will be taking the following actions in advance of the scheduled farm visit.
Social Distancing

FSA employees will contact the borrower via telephone to discuss the scheduled visit:

- no forms require signature at the time of our visit
- borrower will be provided date of the scheduled visit, anticipated time of arrival, vehicle description and anticipated duration of the visit
- borrower will be provided County Office telephone number to report any questions or concerns prior to FSA’s arrival for the scheduled visit
FSA Forms

Forms for Commodity Loans and Facility loans can be found on the FSA website at:

http://forms.sc.egov.usda.gov/eForms/
**GovDelivery**

**Emails and Text Messages**

*No office? No problem!* Receive text message alerts from FSA while on-the-go, in the field, on the tractor or even on horseback.

Subscribe to text message alerts to receive timely updates on:

- Deadline Reminders
- Program Notifications
- Reporting Requirements
- Local Outreach Events

Text **ndsteele** to FSANOW (372-669) to subscribe to text message alerts from **Steele** County.

Standard text messaging rates apply. Contact your wireless carrier for details. Expect to receive no more than two text messages from FSA each month, on average. Participants may unsubscribe at any time.

For more in-depth FSA program information, we offer our standard electronic news bulletin by email. Visit [www.fsa.usda.gov/subscribe](http://www.fsa.usda.gov/subscribe), or contact your **Steele** County FSA office.

**USDA is an equal opportunity provider, employer and lender.**
North Dakota
USDA Service Centers:

[Map of North Dakota showing locations of USDA Service Centers and Farm Loan Offices.]
## North Dakota USDA Service Center Contact Information *(Email & Phone)*

<table>
<thead>
<tr>
<th>County Office</th>
<th>Email Address (all staff)</th>
<th>Phone Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>County Name</td>
<td>County Group Email Address</td>
<td></td>
</tr>
<tr>
<td>Adams</td>
<td><a href="mailto:ndhettinge-fsa@one.usda.gov">ndhettinge-fsa@one.usda.gov</a></td>
<td>701-567-2462</td>
</tr>
<tr>
<td>Barnes</td>
<td><a href="mailto:ndvalleyci-fsa@one.usda.gov">ndvalleyci-fsa@one.usda.gov</a></td>
<td>701-845-3083</td>
</tr>
<tr>
<td>Benson</td>
<td><a href="mailto:ndminnewau-fsa@one.usda.gov">ndminnewau-fsa@one.usda.gov</a></td>
<td>701-473-5312</td>
</tr>
<tr>
<td>Bottineau</td>
<td><a href="mailto:ndbottinea-fsa@one.usda.gov">ndbottinea-fsa@one.usda.gov</a></td>
<td>701-228-3611</td>
</tr>
<tr>
<td>Bowman /Slope</td>
<td><a href="mailto:ndbowman-fsa@one.usda.gov">ndbowman-fsa@one.usda.gov</a></td>
<td>701-523-5531</td>
</tr>
<tr>
<td>Burke</td>
<td><a href="mailto:ndbowbells-fsa@one.usda.gov">ndbowbells-fsa@one.usda.gov</a></td>
<td>701-377-2983</td>
</tr>
<tr>
<td>Burleigh</td>
<td><a href="mailto:ndbismarck-fsa@one.usda.gov">ndbismarck-fsa@one.usda.gov</a></td>
<td>701-250-4298</td>
</tr>
<tr>
<td>Cass</td>
<td><a href="mailto:ndfargo-fsa@one.usda.gov">ndfargo-fsa@one.usda.gov</a></td>
<td>701-282-2157</td>
</tr>
<tr>
<td>Cavalier</td>
<td><a href="mailto:ndlangdon-fsa@one.usda.gov">ndlangdon-fsa@one.usda.gov</a></td>
<td>701-256-5521</td>
</tr>
<tr>
<td>Dickey</td>
<td><a href="mailto:ndellendal-fsa@one.usda.gov">ndellendal-fsa@one.usda.gov</a></td>
<td>701-349-3653</td>
</tr>
<tr>
<td>Divide</td>
<td><a href="mailto:ndcrosby-fsa@one.usda.gov">ndcrosby-fsa@one.usda.gov</a></td>
<td>701-965-6001</td>
</tr>
<tr>
<td>County Office</td>
<td>Email Address (all staff)</td>
<td>Phone Number</td>
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<tr>
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<tr>
<td>Dunn</td>
<td><a href="mailto:ndkilldeer-fsa@one.usda.gov">ndkilldeer-fsa@one.usda.gov</a></td>
<td>701-764-5991</td>
</tr>
<tr>
<td>Eddy</td>
<td><a href="mailto:ndnewrockf-fsa@one.usda.gov">ndnewrockf-fsa@one.usda.gov</a></td>
<td>701-947-2427</td>
</tr>
<tr>
<td>Emmons</td>
<td><a href="mailto:ndlinton-fsa@one.usda.gov">ndlinton-fsa@one.usda.gov</a></td>
<td>701-254-4791</td>
</tr>
<tr>
<td>Foster</td>
<td><a href="mailto:ndcarringt-fsa@one.usda.gov">ndcarringt-fsa@one.usda.gov</a></td>
<td>701-652-2867</td>
</tr>
<tr>
<td>Golden Valley</td>
<td><a href="mailto:ndbeach-fsa@one.usda.gov">ndbeach-fsa@one.usda.gov</a></td>
<td>701-872-4313</td>
</tr>
<tr>
<td>Grand Forks</td>
<td><a href="mailto:ndgrandfor-fsa@one.usda.gov">ndgrandfor-fsa@one.usda.gov</a></td>
<td>701-775-5533</td>
</tr>
<tr>
<td>Grant</td>
<td><a href="mailto:ndcarson-fsa@one.usda.gov">ndcarson-fsa@one.usda.gov</a></td>
<td>701-622-3240</td>
</tr>
<tr>
<td>Griggs</td>
<td><a href="mailto:ndcooperst-fsa@one.usda.gov">ndcooperst-fsa@one.usda.gov</a></td>
<td>701-797-2240</td>
</tr>
<tr>
<td>Hettinger</td>
<td><a href="mailto:ndmott-fsa@one.usda.gov">ndmott-fsa@one.usda.gov</a></td>
<td>701-824-2691</td>
</tr>
<tr>
<td>Kidder</td>
<td><a href="mailto:ndsteele-fsa@one.usda.gov">ndsteele-fsa@one.usda.gov</a></td>
<td>701-475-2371</td>
</tr>
<tr>
<td>LaMoure</td>
<td><a href="mailto:ndlamoure-fsa@one.usda.gov">ndlamoure-fsa@one.usda.gov</a></td>
<td>701-883-5268</td>
</tr>
<tr>
<td>Logan</td>
<td><a href="mailto:ndnapoleon-fsa@one.usda.gov">ndnapoleon-fsa@one.usda.gov</a></td>
<td>701-754-2251</td>
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</tbody>
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## North Dakota USDA Service Center

**Contact Information (Email & Phone) Continued**

<table>
<thead>
<tr>
<th>County Office</th>
<th>Email Address (all staff)</th>
<th>Phone Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>McHenry</td>
<td><a href="mailto:ndtowner-fsa@one.usda.gov">ndtowner-fsa@one.usda.gov</a></td>
<td>701-537-5471</td>
</tr>
<tr>
<td>McIntosh</td>
<td><a href="mailto:ndashley-fsa@one.usda.gov">ndashley-fsa@one.usda.gov</a></td>
<td>701-288-3481</td>
</tr>
<tr>
<td>McKenzie</td>
<td><a href="mailto:ndwatfordc-fsa@one.usda.gov">ndwatfordc-fsa@one.usda.gov</a></td>
<td>701-842-3628</td>
</tr>
<tr>
<td>McLean</td>
<td><a href="mailto:ndgarrison-fsa@one.usda.gov">ndgarrison-fsa@one.usda.gov</a></td>
<td>701-463-2267</td>
</tr>
<tr>
<td>Mercer</td>
<td><a href="mailto:ndbeulah-fsa@one.usda.gov">ndbeulah-fsa@one.usda.gov</a></td>
<td>701-873-5290</td>
</tr>
<tr>
<td>Morton</td>
<td><a href="mailto:ndmandan-fsa@one.usda.gov">ndmandan-fsa@one.usda.gov</a></td>
<td>701-667-1163</td>
</tr>
<tr>
<td>Mountrail</td>
<td><a href="mailto:ndstanley-fsa@one.usda.gov">ndstanley-fsa@one.usda.gov</a></td>
<td>701-628-2446</td>
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<tr>
<td>Nelson</td>
<td><a href="mailto:ndlakota-fsa@one.usda.gov">ndlakota-fsa@one.usda.gov</a></td>
<td>701-247-2455</td>
</tr>
<tr>
<td>Oliver</td>
<td><a href="mailto:ndcenter-fsa@one.usda.gov">ndcenter-fsa@one.usda.gov</a></td>
<td>701-794-8725</td>
</tr>
<tr>
<td>Pembina</td>
<td><a href="mailto:ndcavalier-fsa@one.usda.gov">ndcavalier-fsa@one.usda.gov</a></td>
<td>701-265-4333</td>
</tr>
<tr>
<td>Pierce</td>
<td><a href="mailto:ndrugby-fsa@one.usda.gov">ndrugby-fsa@one.usda.gov</a></td>
<td>701-776-5821</td>
</tr>
<tr>
<td>Ramsey</td>
<td><a href="mailto:nddevilsfa-fsa@one.usda.gov">nddevilsfa-fsa@one.usda.gov</a></td>
<td>701-662-4987</td>
</tr>
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<tr>
<td>Ransom</td>
<td><a href="mailto:ndlisbon-fsa@one.usda.gov">ndlisbon-fsa@one.usda.gov</a></td>
<td>701-683-5832</td>
</tr>
<tr>
<td>Renville</td>
<td><a href="mailto:ndmohall-fsa@one.usda.gov">ndmohall-fsa@one.usda.gov</a></td>
<td>701-756-6351</td>
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<tr>
<td>Richland</td>
<td><a href="mailto:ndwahpeton-fsa@one.usda.gov">ndwahpeton-fsa@one.usda.gov</a></td>
<td>701-642-9231</td>
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<tr>
<td>Rolette</td>
<td><a href="mailto:ndrolla-fsa@one.usda.gov">ndrolla-fsa@one.usda.gov</a></td>
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<td>Sargent</td>
<td><a href="mailto:ndforman-fsa@one.usda.gov">ndforman-fsa@one.usda.gov</a></td>
<td>701-724-6226</td>
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<td>Sheridan</td>
<td><a href="mailto:ndmcclusky-fsa@one.usda.gov">ndmcclusky-fsa@one.usda.gov</a></td>
<td>701-363-2237</td>
</tr>
<tr>
<td>Sioux</td>
<td><a href="mailto:ndselfridg-fsa@one.usda.gov">ndselfridg-fsa@one.usda.gov</a></td>
<td>701-422-3331</td>
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<tr>
<td>Stark-Billings</td>
<td><a href="mailto:nddickinso-fsa@one.usda.gov">nddickinso-fsa@one.usda.gov</a></td>
<td>701-225-2931</td>
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<tr>
<td>Steele</td>
<td><a href="mailto:ndfinley-fsa@one.usda.gov">ndfinley-fsa@one.usda.gov</a></td>
<td>701-524-2840</td>
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<td>Stutsman</td>
<td><a href="mailto:ndjamestown-fsa@one.usda.gov">ndjamestown-fsa@one.usda.gov</a></td>
<td>701-252-1920</td>
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<tr>
<td>Towner</td>
<td><a href="mailto:ndcando-fsa@one.usda.gov">ndcando-fsa@one.usda.gov</a></td>
<td>701-968-3514</td>
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<tr>
<td>Traill</td>
<td><a href="mailto:ndhillsbor-fsa@one.usda.gov">ndhillsbor-fsa@one.usda.gov</a></td>
<td>701-436-5101</td>
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<tr>
<td>Walsh</td>
<td><a href="mailto:ndparkrivel-fsa@one.usda.gov">ndparkrivel-fsa@one.usda.gov</a></td>
<td>701-284-7771</td>
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<tr>
<td>Ward</td>
<td><a href="mailto:ndminot-fsa@one.usda.gov">ndminot-fsa@one.usda.gov</a></td>
<td>701-852-5434</td>
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<td>Wells</td>
<td><a href="mailto:ndfessende-fsa@one.usda.gov">ndfessende-fsa@one.usda.gov</a></td>
<td>701-547-3591</td>
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<tr>
<td>Williams</td>
<td><a href="mailto:ndwillisto-fsa@one.usda.gov">ndwillisto-fsa@one.usda.gov</a></td>
<td>701-572-6729</td>
</tr>
</tbody>
</table>

Find Your Local Service Center
(including address information):
[https://www.farmers.gov/service-center-locator](https://www.farmers.gov/service-center-locator)
Communication Resources:

For more information visit:
www.farmers.gov

Coronavirus and USDA Service Centers
https://www.farmers.gov/coronavirus
ND Farm Service Agency Contacts

for information on this webinar:

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Presenter and Farm Loan Specialist |
|----------------------------------------|--------------------------------------------------------------------------------------|
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Farm Loan Program Director |
| Commodity Loans Farm Storage Facility Loans | Matthew Prindiville, matthew.prindiville@usda.gov  
Presenter and Farm Program Specialist |
|                                        | Brian Haugen, brian.haugen@usda.gov  
Farm Program Director |
| State Executive Director Communications/Outreach | Brad Thykeson, brad.thykeson@usda.gov |
|                                        | Lindsey Abentroth, lindsey.Abentroth@usda.gov |
Questions??