



## 2012 Farm/ Ranch Transition Planning

This program will help you create a transition plan for your farm/ranch business that will provide for an orderly and successful transfer of assets and management responsibilities to future owners in a manner that helps all of the individuals/entities involved accomplish their goals.

**Thursday, Nov. 29, 2012**

**Thursday, Dec. 6, 2012**

**Thursday, Dec. 13, 2012**

**All sessions at:**

6:15–9:30 p.m. CT or

5:15–8:30 p.m. MT

Sponsored by:

**NDSU** EXTENSION  
SERVICE

### What past participants have said:

*“Not one presenter was trying to sell us anything: we were able to get financial information from a reputable source.”*

*“Very good idea. It’s a topic that is difficult to know where to begin and this gave lots of information about it, and insight into what needs to be done.”*

*“These sessions gave us the motivation that we needed as a couple to get the process started.”*

*“Very well satisfied and well presented—valuable information.”*

Individuals with disabilities are invited to request reasonable accommodations to participate in NDSU-sponsored programs and events. To request an accommodation, please contact the Extension agent at the site you are attending two weeks prior to the event.

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This publication will be made available in alternative format to people with disabilities upon request (701) 780-8229.



## 2012 Farm/Ranch Transition Planning

Do you want to design an orderly and successful transition plan for your farm/ranch business? Are you uncertain about how to choose the successor or successors who are best suited to continue your business into the future? Are you concerned about the financial impacts and tax consequences of your transition plan? What are the best tools/strategies to create this plan? You can get answers to these questions at an upcoming farm/ranch transition planning program sponsored by the NDSU Extension Service.

Course topics include:

**Nov. 29 – John Baker**

Getting Started and the Importance of Communication

**Dec. 6 – Andy Zenk**

Farm/Ranch Succession Planning:  
Tax and Economic Consequences of Asset Transfer Strategies

**Dec. 13 – Judith Howard**

Farms Business Arrangements —  
Shaping Your Legacy

## Who should attend

Farmers and ranchers who have a desire to successfully develop a transition plan for their farm/ranch business. Spouses and other current and potential future business partners are strongly urged to attend these sessions together.

## IVN Presenters

Each session will be a combination of a presentation via the Interactive Video Network followed by a local expert speaking on a related topic.

**John Baker**, B.S., M.B.A., J.D., Beginning Farmer Center, Iowa State University Baker is the staff attorney for the Iowa Concern Hotline. He created the Farm On Project, and is founder and current president of International Farm Transition Network.

**Andy Zenk**, J.D., Thomas M. Cooley Law School, Lansing, Mich.; Agribusiness Consultant, AgCountry/Farm Credit Services, Grand Forks  
He helps families work through complex issues of farm transition such as estate and entity planning. Prior to joining AgCountry/Farm Credit Services, Zenk practiced law in Colorado, specializing in estate and business planning.

**Judith Howard**, B.S., J.D., University of North Dakota; has a private practice in Minot, N.D. She focuses primarily on estate planning with the purpose of counseling, taking care of families, guarding their interests, preserving their finances, protecting their relationships and designing an estate plan that will accomplish the client's goals.

## Locations

### Beach

Beach High School  
600 Central Ave. N., Beach, ND 58621  
Contact: Ashley Ueckert  
Golden Valley County Extension agent,  
(701) 872-4332

### Carrington

Carrington Research Extension Center  
Videoconference Room  
663 Highway 281 N.E., Carrington, ND 58421  
Contact: Tim Becker  
Eddy County Extension agent, (701) 947-2454  
or Joel Lemer  
Foster County Extension agent, (701) 652-2581  
or Lindsay Maddock  
Wells County Extension agent, (701) 547-3341

### Center

Center/Stanton High School ITV Room  
315 Lincoln Ave. N., Center, ND 58530  
Contact: Rick Schmidt  
Oliver County Extension agent, (701) 794-8748

### Crosby

Divide County Courthouse Farmers Room  
300 2nd Ave. N., Crosby, ND 58730  
Contact: Peggy Anderson or Keith Brown  
Divide County Extension agents, (701) 965-6501

### Elgin

Grant County High School, Room 103  
110 W St. N., Elgin, ND 58533  
Contact: Jorey Dahners  
Grant County Extension agent, (701) 622-3470

### Hettinger

Hettinger Research Extension Center  
102 Highway 12 W., Hettinger, ND 58639  
Contact: Julie Kramlich  
Adams County Extension agent, (701) 567-2735

### Killdeer

Killdeer Public School  
101 High St. N.W., Killdeer, ND 58640  
Contact: Marcia Hellandsaas or Becky Buchmann  
Dunn County Extension agents, (701) 764-5593

### Mandan

Mandan Northern Great Plains Heart River Room  
Highway 6 South, Mandan, ND 58554  
Vanessa Hoines or Jackie Buckley  
Morton County Extension agents, (701) 667-3340

### Mott

Mott/Regent High School ITV Room  
205 Dakota Ave., Mott, ND 58646  
Contact: Duaine Marxen  
Hettinger County Extension agent, (701) 824-2095

### Wahpeton

Richland County Extension  
Courthouse, 418 2nd Ave. N., Wahpeton, ND 58075  
Contact: Jason Goltz  
Richland County Extension agent, (701) 642-7793

### Williston

Williston Research Extension Center  
14120 Highway 2, Williston, ND 58801  
Contact: Mary Froelich  
Williams County Extension agent, (701) 577-4595

### Wishek

Wishek Elementary School  
100 Badger St. S., Wishek, ND 58495  
Contact: Crystal Schaunaman  
McIntosh County Extension agent, (701) 288-3465

For program information  
and online registration visit:

[www.ag.ndsu.edu/anniesproject](http://www.ag.ndsu.edu/anniesproject)

## Registration Form

### 2012 Farm/Ranch Transition Planning

Name \_\_\_\_\_

\*Spouse \_\_\_\_\_

\*Business Associate \_\_\_\_\_

Address \_\_\_\_\_

City/State/ZIP \_\_\_\_\_

Phone \_\_\_\_\_

Email \_\_\_\_\_

#### Class location attending:

- |                                     |                                    |                                    |
|-------------------------------------|------------------------------------|------------------------------------|
| <input type="checkbox"/> Beach      | <input type="checkbox"/> Elgin     | <input type="checkbox"/> Mott      |
| <input type="checkbox"/> Carrington | <input type="checkbox"/> Hettinger | <input type="checkbox"/> Wahpeton  |
| <input type="checkbox"/> Center     | <input type="checkbox"/> Killdeer  | <input type="checkbox"/> Williston |
| <input type="checkbox"/> Crosby     | <input type="checkbox"/> Mandan    | <input type="checkbox"/> Wishek    |

\_\_\_\_\_ \$55/individual postmarked or completed online by Nov. 19

\_\_\_\_\_ \$15 EACH for spouse or business associate (up to 2 additional)  
*\*include names in space above*

\_\_\_\_\_ \$75/individual postmarked or completed online after Nov. 19

\_\_\_\_\_ Total number attending

\$\_\_\_\_\_ **Total enclosed**

**Online registration available at:**  
[www.ag.ndsu.edu/anniesproject](http://www.ag.ndsu.edu/anniesproject)

**Cancellation Policy:** 50 percent refund if canceled on or before Nov. 19. No refund if canceled after Nov. 19. \$25 service fee to cancel any online registration.

Make check payable to **NDSU Extension Service** and mail with registration form to:  
Grand Forks County Extension  
151 S. 4th St., S302  
Grand Forks, ND 58201