How Many Cows do You Have?

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When do casual acquaintances in the cattle business become friends? That's easy: when they share how many cows are in their operations. It is considered poor etiquette to ask a fellow producer how many cows his or her operation runs. Just like cash in the checking account, discussing cow numbers is always done in a round-about way. Cow numbers and cash are confidential figures.

The business of beef production, however, requires an inventory number to accurately provide answers for management. Since most numerical calculations within a cow herd are generally presented based on a value per cow, recommended procedures need to be followed to properly document herd size. How many cows do you really have?

Throughout the course of the year, the cow herd varies. The maximum number of cows within a herd occurs before bull exposure and remains relatively constant until weaning. The minimum number of cows is at calving, generally associated with a dramatic downward trend in cow numbers following weaning and a general leveling off of numbers just prior to calving. So what is the real number of cows?

The statistically correct inventory number would be the average monthly number of cows maintained throughout the year, commonly called the perpetual inventory. Reporting the number exposed would bias the number upward, and reporting the number calving would under estimate the true number of cows.

Considerable variation exists within individual herd deviations from the number of cows calving or the exposed versus the actual mean monthly (perpetual) cow inventory. Herd size stability and time of cow culling impact the deviation considerably.

After all, a producer can cull in the fall, spring or some combination and also be increasing, decreasing or stabilizing the inventory. The Cow Herd Appraisal Performance Software (CHAPS) does provide a perpetual inventory. Let me use three CHAPS herds to illustrate the point.

CHAPS herd A has 291 cows calving and exposes 342 cows to the bull. The perpetual inventory is 319 cows. This herd is decreasing inventory and culls in the fall. Following weaning, the 342 cows exposed overestimates cow numbers by over 7.2 percent and the 291 cows calving underestimates cow numbers by 8.8 percent.

CHAPS herd B is increasing cow numbers and culls similar numbers of cows in the spring and fall. This herd calves 322 cows and exposes 353 cows to the bull. The perpetual inventory is 339. In this example, the 353 cows exposed to the bull overestimates cow numbers by 4.1 percent and 322 cows calving underestimates cow numbers by 5 percent.

CHAPS herd C calves 320 cows, exposes 324 cows and has a perpetual inventory of 319 cows. This herd is decreasing cow numbers and culls in the spring. Under this scenario, cows exposed only overestimates cow numbers less than 1 percent and cows calving underestimates cow numbers by 0.5 percent. Additional combinations of herd stability and time of culling will only indicate the difficulty in counting cows.

So how many cows do you really have? Obviously there is no simple answer. However, for a point of standard conversation, if someone asks you how many cows you have, to be technically correct, the number is the perpetual cow inventory. Ranch productively, if expressed per cow, needs to be the perpetual cow inventory value expressed as a 12-month average. Good luck counting cows. May you find all your ear tags.

Your comments are always welcome at www.BeefTalk.com. For more information, contact the North Dakota Beef Cattle Improvement Association, 1133 State Avenue, Dickinson, ND 58601 or go to www.CHAPS2000.com on the Internet. In correspondence about this column, refer to BT0085.

Inventory for Three CHAPS Herds Herd A Herd B Herd C Number of cows calving 291 322 320 Number of cows exposed to the bull 324 342 353 Perpetual Inventory 319 339 319