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BT276 - The Sum of the Parts Makes Up the Whole

BT275 - Cha-ching - Management Systems Impact Dollars

BT274 - No Error Is Greater Than Life

BT273 - Can You Compete?

BT272 - Change and Productivity Should Move In Unison

BT271 - CalfAID - A USDA Process Verified Program

BT270 - Be Proactive, the Bite is Better if it Isn't Out of One's Own Rear

BT269 - Are Your Cows On a Weight-control Program?

BT268 - Sound Production Practices - Animal Identification and Waste Management

BT267 - Thinking is more important than talking

BT266 - Calf Growth Makes the Beef Business

BT265 - Calf source verification must happen at the source

BT264 - Calving Distribution is an Excellent Trait to Evaluate Reproduction

BT263 - The 21st century has started with good calving percentages

BT262 - Ear tags produce numbers that can evolve into data

BT261 - 500 Pounds Weaned Per Cow Exposed, A New CHAPS Benchmark

BT260 - Pain Has No Value

BT259 - Data Is the Power Behind the Ear Tag

BT258 - Be Careful When Signing Age and Source Verifiable Contracts

BT257 - New Words for an Old Business; Brace Yourself

BT256 - Do you know what AFO means?

BT255 - \$20 per calf covers identification, data management and traceback

BT254 - Manual tracking outdoes electronic tracking to date

BT253 - Tracking cattle requires more than an EID ear tag

BT252 - Grass and Fairy Rings Create Opportunities

BT251 - Nurturing Is Key Part of Rural Circle of Life

BT250 - The National Animal Identification System's Key Components

BT249 - The NAIS Animal ID Plan, Multiple Purposes, But a Single Focus???

BT248 - Seen Any Tag Fairies Lately?

BT247 - A Defining Moment: 22 Pages of Details in the NAIS Plan

BT246 - Beef Industry Needs Cooperation

BT245 - Make Way for the Little Guy, He's Paying His Bills

BT244 - A Tale of Four Calves; Retain Common Sense

BT243 - Before the bulls go out, Ask "Is this the right time?"

BT242 - Beef Producers Need a Green Thumb

BT241 - Long-term value is better than short-term premium

BT240 - Individual tracking system not ready for prime time

BT239 - Cut-out ear tag is a 9 on the Richter scale

BT238 - North Dakota Stockmen's Brand Inspection Service Adds 15 Percent

BT237 - Tracking, backtracking and retracking - the saga continues

BT236 - Currently, out of every 100 calves entering the marketing system, 15 are lost

BT235 - Take a look, it's in your hands

BT234 - Ear tags - The key to the future, don't throw away the key

BT233 - Don't hesitate, now is the time to order calf ear tags

BT232 - Beef production - Are you in the game, on the bench or in the stands?

BT231 - EPDs - Understanding the Basics

BT230 - Overhead Costs Loom Big in Working Cattle on Range

BT229 - Tagging Cattle Challenges Time Management Concept

2004

BT228 - Production, Marketing Plans Need to be Evaluated Separately

BT227 - A Cow Is Still a Cow, But How We Manage That Cow Is Changing

BT226 - Premises Identification - How Does It Affect Beef Producers?

BT225 - Eyeball to Eyeball, It's Never Too Late to Speculate

BT224 - Late Calving Cows: Lost Weight, Lost Dollars

BT223 - Proper Bull Care Now Will Bring Dividends Next Spring

BT222 - Clean Out the Cull Bulls and Save Feed Inventory

BT221 - Beef Is What's for Dinner

BT220 - Tonight There is One Less

BT219 - Read Owner's Manual before Using the Trailer

BT218 - A Wild Ride, But a Lesson Learned

BT217 - More Power, More Pounds; Six Minutes Could Save a Life

BT216 - Calf Vaccination Expenses Trivial In Comparison to Value of Calf

BT215 - CHAPS: basic information and decision-making power

BT214 - Bellowing Calves Lose \$2 to \$3 in Value Daily

BT213 - How Do You Spell Beef? Change

BT212 - Where Have All the Beef Cows Gone?

BT211 - The Ever Changing Cost of Putting in a \$2 Ear Tag

BT210 - Pac Man 101: Vaccinate Against Foreign Invasion

BT209 - The Roar of Silence Present When Technology Takes a Hit

BT208 - Net Calf Value Return Exceeds \$750 Record

BT207 - Data Collected From Beef Cattle Is Good Only If Used

BT206 - Death in the Feedlot – A Harsh Pocketbook Reality

BT205 - Death On The Prairie

BT204 - Do You Want to Early Wean?

BT203 - The Fire Drill: A False Positive Test

BT202 - When Dealt a Royal Flush, Bid High

BT201 - The Value of Data - \$41,667

BT200 - Be Ready for the Big “Swoosh”

BT199 - How many cows are in heat? Are they ready for breeding?

BT198 - Trees, People, Cattle, Graduates: All Important Industry Elements

BT197 - An Electronic ID Project to Help Beef

BT196 - Develop Drought Strategies Before You Need to Cull Cows

BT195 - Are Seasonal Effects on Birth Weight Real?

BT194 - We Have Lift Off

BT193 - Acceptable Means Raising a Calf With Marketability

BT192 - Buy Bulls that Graduate at the Top of Their Class

BT191 - Sire Selection Made Easy: Pick From the Top 25 Percent

BT190 - Gain is for Profit, Not Cost Recovery

BT189 - Pick the High Spot, Provide Some Protection and Bedding

BT188 - Picking Up the Tab: An Uneasy Moment

BT187 - Shrink - The Hidden Cost Left To Blow In The Dust

BT186 - Facility and Equipment Costs are Part of National ID Program

BT185 - Equipment Is Pricey, But Life Is Priceless

BT184 - Ninety seconds and counting: the cost of labor in cattle ID

BT183 - Do You Know What USAIP Stands For?

BT182 - Remember the Black Cow You Purchased Back in '04?

BT181 - Cold Snow Creates Imagery While Challenging People and Cows

BT180 - Crossbreeding Provides Real Economic Opportunities

BT179 - Cattle Breeds and Grazing Systems Make for Good Discussion

BT178 - Whether or Not There Is Profit, Producers Deal with Realizers

BT177 - You Can Bet Your Ribeye Steak that Ranchers Will Adapt and Survive

BT176 - Sum of the Parts Determines Beef Carcass Value

2003

BT175 - Our Industry's Future Rests with New Generations

BT174 - White or Red, What Meat are Your Cows Producing?

BT173 - Yield Grade Affects Beef Pricing Scales

BT172 - Use Benchmarks to Establish In-Herd Quality Grades

BT171 - Ever Wonder What Quality Grade Is?

BT170 - Working to Get More "er" From the Calf Crop

BT169 - Female Inventory Change Analysis is Big Benefit of Commercial Records

BT168 - Market Power Creates Sale Options for Heifers

BT167 - Knowing How to Compare Apples to Oranges is Critical

BT166 - A Bird in the Hand is Worth Two in the Bush, Maybe

BT165 - Ear Tags are Only for Those Who Surrender

BT164 - [Managing Costs Can Help Bank High Calf Income](#)

BT163 - [Calculate Numbers to Provide Money for Future Generations](#)

BT162 - [Mobile, Multiple-Use Power Units Replace the Farm Truck](#)

BT161 - [Can You Comprehend the Vastness of the Beef Industry?](#)

BT160 - [Focus on Profit Items for Successful Beef Production](#)

BT159 - [Use Herd Benchmarks to Evaluate Performance](#)

BT158 - [The Future of the Beef Business Involves Records on Total Herd Performance](#)

BT157 - [Early Pregnancy Checking Can Increase Sale Options](#)

BT156 - [Herd Health Directly Affects Beef Cattle Profit](#)

BT155 - [Herd Health is Paramount to Profits](#)

BT154 - [2002 Steer Crop Provided Insights and Profits](#)

BT153 - [Steer 2180 Sets the Performance Goal](#)

BT152 - [Biosecurity Issues Affect Beef Industry Production](#)

BT151 - [Risk and Potential Benefits Need Managing for Successful Outcome](#)

BT150 - [Know the Numbers When Making Ownership Decisions](#)

BT149 - [Fear of Unknown Prompts Retained ownership Reluctance](#)

BT148 - [Low-Cost and High-Cost Producers May View Price Projections Differently](#)

BT147 - [Projected Steer Value is Key in Retained Ownership Decisions](#)

BT146 - [Can the Cow Do What We Want Her to do?](#)

BT145 - [Tagging and Tracking Cows is not as Simple as it Sounds](#)

BT144 - [Evaluating the Costs of Source Verification](#)

BT143 - [Producers Know their Cattle with "SmartCows"](#)

BT142 - [Cull Cows Now or Take 40 Cents on the Dollar Come Fall](#)

BT141 - [Paperwork Without Trust is Environmentally Unsound](#)

BT140 - [Bull Shopping Can Be a Success with the Right Data](#)

BT139 - [Examination is as Important as Cow Reproduction Preparation](#)

BT138 - Base Calving Season Changes on Costs, Resource Availability

BT137 - For a Real Weather Report, Ask you Grandparents

BT136 - Managing Within the Circle of Life

BT135 - Data Study Helps Evaluation of Moderate Framed Beef Cows

BT134 - Records Can Provide Opportunities for Maximum Heterosis

BT133 - AI Sire Selection Criteria Aids in Building a Uniform Cow Herd

BT132 - Heifers are Half Done Calving Before Their Expected Calving Date

BT131 - Selection in Bull Buying Can Lessen Surprises in Calf Crop

BT130 - Data Collection Gives Accuracy to Trait Selection in Beef Cattle

BT129 - Genetic Train Includes 60 Chromosomes in Each Cell Working to Make Beef

BT128 - Professional Producers Show Meaning of “Here’s the Beef”

BT127 - Cows are Coming Off the Corn in Good Shape

BT126 - Records Provide the Proof When Looking for Bull Power

BT125 - Data Analysis is Important Part of Calf Finishing Phase

BT124 - Cow Value is Important to Create Cash Flow Value

2002

BT123 - Closed for Inventory – Come Back Tomorrow

BT122 - Preparation Involves Accepting Yourself and the Things You Can’t Control

BT121 - Young and Old Cows Just Need a Little Extra Care

BT120 - Improve Calving Distribution by Proper Winter Management

BT119 - Use Lazy L to Make Inventory Reductions

BT118 - I Wish, I Wish, for a Lifestyle Called Beef

BT117 - Thin Cows or Fat Cows - Which is Better?

BT116 - Calculating Shrink on Sale Calves Can Be Your Profit

BT115 - Depopulation is the Fork in the Road Where Change Meets Opposition

BT114 - Cow Choppers vs. Corn Choppers

BT113 - Is the Investment in Corn Chopping Worth the Potential Income?

BT112 - Grid Marketing Demands Knowledge of Markets and Your Cattle

BT111 - How do I get \$600 for My Calves?

BT110 - Hold onto Your Soil; It Is the Heart of Our Livelihood

BT109 - Retained Ownership Needs a Meaningful Relationship

BT108 - Beef Production From a Bull's Eye Point Of View

BT107 - In the World of Agriculture, Almost is Not Good Enough

BT106 - Decisions Based on Data Improve Odds, Can Help with Time Crunch

BT105 - Labor and Facilities for \$1 Per Head is a Pre-Weaning Bargain

BT104 - Very Dry Years Can Trigger Early Weaning of Calf Crop

BT103 - Wean Early; Cull Early and Deep; Order Your Feed From the East

BT102 - Early Weaning Can Alleviate Feed Management Concerns

BT101 - Sort Young, Thin Cows Before Winter Arrives

BT100 - Nutritional Needs Important During Drought Management

BT099 - Have a Plan to Get Rid of Freeloading Cows

BT098 - Rapid Food Product Changes Demand Close Attention to Bull Selection

BT097 - Produce Six More Bags of Cow Cake By Harvesting Forage at the Optimum Time

BT096 - Allow Calves to Grow Quickly, But Use a Pinch of Economics

BT095 - June Is Time to Shift Into Neutral Before the Next Crunch Time

BT094 - How Do We Balance the Books When They're Off by \$78,837?

BT093 - Check Your Bulls as Often as You Check Your Cows

BT092 - Are Your Cows Ready to Breed?

BT091 - Marketing Plans Need to be Formulated Now

BT090 - Beef Business Profit Involves Precious Management Skills

BT089 - Considering the Future of Animal Agriculture – Should it Expand Here?

BT088 - Calving and Weaning Dilemmas Closely Connected by Weather

BT087 - Cow Breeding Is Our Focus Now

BT086 - Are You Monitoring for Johne's Disease?

BT085 - How Many Cows Do You Have?

BT084 - Life Is a Moment, But It Is Our Only Moment!

BT083 - Evaluate Sire Selection Birth Weights Using Data

BT082 - Beef Industry Changes Appear on the Horizon

BT081 - Beef Production Equation Involves Bull, Cow Qualities

BT080 - Scientific Method Is Just the Facts, Opinion Is for the Entertainers

BT079 - EPDs Are Road Signs for the Beef Producer

BT078 - That Cow Wasn't Supposed to Calve Today

BT077 - Why Not Indicators for Beef Bulls?

BT076 - Use EPDs to Design Your Beef Production Plan

BT075 - Bull Sale Season Has Begun; Start Your EPDs

BT074 - Did You Do Your Best? Did You Have Fun?

BT073 - Track Enterprise Income to Develop Beef Production Plan

BT072 - Inventory Count Is Essential to Write Profit, Loss Equation

2001

BT071 - A Handshake Communicates Honesty, Good Luck and Thanks

BT070 - No Dead Slips Please

BT069 - Keeping Bulls Out of Sight and Out of Mind Can Lead to Disaster

BT068 - Listen to Ideas from the Next Generation of Beef Producers

BT067 - Positive Economic Benefits Possible by Studying Numbers

BT066 - Out-wintering Is a Challenge That Presents Opportunities

BT065 - Do You Know the Variation in Your Herd Performance?

BT064 - Sleeping With the Calves

BT063 - Not All Make It to the Finish Line, but 2001 Numbers are Good

BT062 - [Good Questions are Abundant, but Answers Require Solid Research](#)

BT061 - [Is Management or Genetics Responsible for Slackers?](#)

BT060 - [Net Returns Look Positive for 5 Years -- What's Next?](#)

BT059 - [Good Number Use Can Minimize Risk Exposure](#)

BT058 - [Increased Calf Value, Not Premiums Can Be Realized](#)

BT057 - [Option Processing -- How to Use Forages for Fall Cattle Grazing](#)

BT056 - [The Horse Did Not Get Saddled Today](#)

BT055 - [Retained Ownership Could Give Families a 16 Percent Raise](#)

BT054 - [When to Sell the Calves?](#)

BT053 - [The Final Report Card Is Here for Last Year's Calves](#)

BT052 - [Get the Most Bang for your Buck: Cull Those Heifers Now](#)

BT051 - [Attention to Detail Necessary for Quality Beef Cow Records](#)

BT050 - [Ogeechee - Brighter from the East, Record Keeping Continues to Progress](#)

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BT046 - [Now Is Time to Check for Breeding Success](#)

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BT044 - [Cowsonality -- Familiarity That Creates Producer Predictability](#)

BT043 - [Sire Power is Important Part of Successful Beef Enterprises](#)

BT042 - [Generational Differences Exist, Attention to the Basics Is Lesson Learned](#)

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BT040 - [The World's Best Beef Is Made in the Northern Great Plains](#)

BT039 - [Review Numbers Carefully To Maximize Beef's Profit Potential](#)

BT038 - [Do You Belong in the Beef Business?](#)

BT037 - [Conservative View of Opportunities Will Minimize Risk, Aid in Production](#)

BT036 - Successful Beef Production Involves and Artists Attention to Details

BT035 - Your Feedlot Game Plan - Is It Responsive to Your Situation?

BT034 - Are Your Heifers Ready to Breed?

BT033 - Changing Calving Date Can Impact Income Opportunities

BT032 - Retained Ownership - Is Your Decision Based on Factual Data?

BT031 - Sorting by the Numbers can Relieve Some Feedlot Mangement Problems

BT030 - For Beef Producers, Caring for Living, Breathing Animals is Top Priority

BT029 - Be Aware of Needs, Supply When Looking to Buy Bulls

BT028 - Have You Investigated all the Options of Beef Production

BT027 - Sire Selection Decisions Have a Long-Term Impact on the Herd

BT026 - Cow Contentment is Evident when Calls are only to the Next Pen

BT025 - Serious Bull Buying Requires Window Shopping and Numbers Homework

BT024 - Use Data and Benchmark Values to Buy Bulls as an Investment

BT023 - Buying Bulls by the Numbers can Provide Data and Increase Profit

BT022 - Heifer Calves Present Value-Added Economic Opportunity

BT021 - Raising Bred Heifers - Is It Worth the Returns?

BT020 - Know Your Costs When Buying Hay for Energy

2000 BT019 - Count Those Cows - And Determine Your Hay Needs

BT018 - Consider Production Potential When Buying Cows

BT017 - Plan Cow Herd Replacement by Evaluating CHAPS Data

BT016 - Beef Value Increase is Major Contributor to Local Economies

BT015 - Give Special Care to Cows that will be Three Years Old. They Need It

BT014 - Sound Sorting Makes Good Sense in Beef Management

BT013 - Winners are the Profit Takers in Beef Business

BT012 - Use Technology to Make Management Decisions

- BT011 - [A Cow's-Eye-View of Weaning](#)
- BT010 - [Weather Change Heightens Awareness of Weaning Time](#)
- BT009 - [Calves, Cowboys and Pickups - Transportation Costs Are Often a Hidden Charge](#)
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- BT002 - [Pounds Weaned Per Cow Exposed: How Herds Differ](#)
- BT001 - [Pounds Weaned Per Cow Exposed: An Important Production Trait](#)