Oakes, ND 58474 Phone: 701-742-5200 Fax: 701-742-3365



## Grain Merchandiser

Job: Merchandiser

Location: James Valley Grain, LLC - Oakes, ND

**Employment Type: Full Time** 

Take your expertise in commodities trading and the grain market to a higher level by joining a very reputable grain operation as a grain merchandiser. Become part of a team that continues to grow and assist management to maximize profits.

## **Duties and Responsibilities**

- Maintains a thorough knowledge of market values, rail freight, car costs, truck freight rates, and is company's primary contact to cash grain markets, such as ethanol plants, exporters, processors, millers, feeders, ECT.
- Expand customer base through new account acquisition.
- Working knowledge of commodity trading (Futures, Basis and other marketing programs). Negotiate all aspects of a trade.
- Customer service (Phone calls & Farm visits).
- Monitor daily positions. Make bids to buy and sell commodities.
- Perform various tasks associated with daily elevator operations, grain grading, operation of scale, and settlement of accounting support.

## Qualification

- Bachelor's degree in Finance, Economics, Ag. Business or other related field.
- Problem Solving
- Excellent interpersonal skills and a team player.
- Proficient communication skills, both written and verbal.
- Analytical Knowledge of the market in relation to the products trends and demand.
- Proficient in Microsoft Office (M.S., Word, Excel and Power point) and internet.

## Compensation

Competitive Salary and benefits package.

Portray positive image of the company and self when interacting with customers and colleagues.

Contact Eric Larson @ eric.larson@jamesvalleygrain.com or phone (701) 742-5200 Please visit our website (www.jamesvalleygrain.com) for additional information