

SALES / MARKETING MANAGER FOR MULTI-LOCATION AG RETAILER IN SOUTH DAKOTA: This multi-location ag retailer is seeking a highly motivated and enthusiastic person to lead their sales team. This person will assist in developing new markets, expanding services and increase market share in their local areas. Must have proven sales techniques and be results driven. Minimum of 5 years of agricultural sales management experience required. Will coach and manage sales teams in agronomy, feed, assist in developing new markets, expand services and increase market share in trade territories through proven sales techniques. Will coach and manage sales teams to increase sales and efficiencies company-wide (the sales team includes about 10 sales agronomists as well as a couple of feed salespeople and will also communicate with the grain merchandisers). Will utilize data and technology to increase marketing opportunities and analyze trends in the energy, grain, feed and agronomy fields to grow the business and assist customers.

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