

“Commodity Trading Advisor”

Position Profile

DairyVisor Inc. provides various levels of products and services to the dairy industry to support commodity hedging in the feed, grain and milk markets. As a Trading Advisor you will be responsible for managing commodity trading for large dairy accounts in the DVPro service.

Primary Responsibilities

- Represent the company through individual client relationships with a professional image
- Work with clients to establish cost of production risk profiles in DVMargin software
- Prepare a formal market plan, discuss with client, and implement decisions
- Manage client trading for grain, feed and milk on a daily basis, using cash transactions and hedge related activity
- Work with client’s banker, nutritionist, and other consultants as part of an overall team to support individual client success
- Work with the DairyVisor team to develop client recommendations, and participate in company speaking engagements

Desired Candidate Profile

- Knowledge of futures, options, and cash trading strategies
- Driven, independent, self-starter
- Strong financial concept understanding, mathematical, analytical skills
- Highly proficient in Microsoft Office
- Exceptional communication skills
- Able to work in high demand/stress environment
- Detail oriented with strong organizational skills
- Function independently in a team player atmosphere
- Service oriented with a passion to help dairy producers succeed

Experience/Educational Needs

- Training, coursework, or related experience in any of the following: Ag economics, dairy management, dairy nutrition, and feed, grain, or milk trading.
- Education or similar experience in trading futures and options.
- Company is willing to train various aspects of the position, but having a good understanding of the dairy industry is highly desirable.

Compensation

Salary expectations are dependent on individual’s ability to successfully build and maintain client relationships, with highly competitive compensation opportunities offered.