SUMMARY
Facilitates the company’s grain origination/marketing efforts by assisting the grain merchandising efforts in the Administrative Office. This is a developmental position that will be assigned various projects and assignments to increase the employee’s knowledge base of the grain marketing area or other areas of business. This position is intended to be a role that will prepare the employee for other opportunities within the organization.

ESSENTIAL DUTIES AND RESPONSIBILITIES include the following. Other duties may be assigned.

• Hedges the company’s grain positions in accordance with the Grain Marketing Risk Policy and at the direction of commodity managers.
• Places grain futures orders via the phone and electronically to offset flat price risk.
• Reconciles brokerage statements to daily trades and updates company’s cash grain system.
• Manages the pricing order deck for the company’s target price contracts, and facilitates pricings for other cash grain contracts. Has a significant role in pricing grain sales to area ethanol plants under supply agreements.
• Generates and runs reports from the company’s cash grain system to facilitate such activity.
• Posts and publishes the company’s daily grain bid sheet.
• Maintains a historical record of company and competitor grain prices to determine the competitive posture of company grain bids.
• Assists in gathering and compiling location forecasts and projections of grain receipts and shipments.
• Maintains and distributes information on forecasts of acres, yields, and production of various commodities and historic comparisons for our trade area. Takes an active role in market analysis and dissemination of grain marketing intelligence to the locations.
• Monitors various sources of market information and compiles pertinent data to analyze and distribute to WG employees and patrons.
• Communicates extensively with location personnel through phone and email communications.
• Acts as a professional resource for the location personnel in matters of origination and customer service.
• Helps location personnel respond to customer needs with a proactive style and promotes extensive communications throughout the company.
• Cross trains and assists with the duties of other Grain Dept Marketing personnel.
• Seeks efficiencies and recommends changes to streamline processes.
• Pursues training and development opportunities and strives to continuously build knowledge and skills.
EDUCATION and/or EXPERIENCE
Associate's degree (A. A.) or equivalent from two-year college or technical school; or six months to one year related experience and/or training; or equivalent combination of education and experience. A degree in business or agriculture is preferred.

GROW HERE
“We Provide the Opportunity to Make A Career”

To apply, please visit www.wheatgrowers.com and click on the careers and internships tab. Or send your resume by email to jobs@sdwg.com