Pulse Crop Merchandiser - Bismarck

United Pulse Trading, a division of Alliance Grain Traders Inc., is seeking a Pulse Crop Merchandiser to work with its domestic merchandising group. The successful candidate will be a self-motivated, confident individual with an interest in the movement of staple foods and feeds from origin to end-use market and attention to detail of the steps to get it there.

Under the direction of the General Manager, the successful applicant will:

- Act as the liaison between United Pulse Trading and customers around the United States and Canada, providing market intelligence and commodity expertise
- Execute and promote a profitable and competitive pulse crop program including procurement strategies and programs for an assigned commodity
- Using analytical and negotiation skills, will manage all aspects of sales contracts, risks and freight movement, as well as maintain an up-to-date knowledge of market trends and competitor activity
- Assess risk and exercise exceptional judgment in decision-making
- Utilize excellent communication skills to build and maintain strong working relationships with internal team members and external clients and customers

The successful candidate will have strong computer skills in Office, a degree in Business Administration or Agriculture. Language skills are a benefit as well. A combination of education and experience will also be considered.

United Pulse Trading values and supports employment equity in the workplace.

Please forward resume and cover letter stating the position you are applying for and salary expectations to:

United Pulse Trading Inc
1611 E Century Ave Ste 102
Bismarck, ND  58503

or email to: jobsbismarck@uspulses.com.

Applications are due on April 17, 2013