Grain Merchandiser

Job: Merchandiser  
Location: James Valley Grain, LLC - Oakes, ND  
Employment Type: Full Time

Take your expertise in commodities trading and the grain market to a higher level by joining a very reputable grain operation as a grain merchandiser. Become part of a team that continues to grow and assist management to maximize profits.

Duties and Responsibilities

- Maintains a thorough knowledge of market values, rail freight, car costs, truck freight rates, and is company’s primary contact to cash grain markets, such as ethanol plants, exporters, processors, millers, feeders, ECT.
- Expand customer base through new account acquisition.
- Working knowledge of commodity trading (Futures, Basis and other marketing programs). Negotiate all aspects of a trade.
- Customer service (Phone calls & Farm visits).
- Monitor daily positions. Make bids to buy and sell commodities.
- Perform various tasks associated with daily elevator operations, grain grading, operation of scale, and settlement of accounting support.

Qualification

- Bachelor’s degree in Finance, Economics, Ag. Business or other related field.
- Problem Solving
- Excellent interpersonal skills and a team player.
- Proficient communication skills, both written and verbal.
- Analytical – Knowledge of the market in relation to the products trends and demand.
- Proficient in Microsoft Office (M.S., Word, Excel and Power point) and internet.

Compensation

Competitive Salary and benefits package.

Portray positive image of the company and self when interacting with customers and colleagues.

Contact Eric Larson @ eric.larson@jamesvalleygrain.com or phone (701) 742-5200  
Please visit our website (www.jamesvalleygrain.com) for additional information