Job Posting

AgraCity Crops & Nutrition Inc. (AgraCity) is a Canadian based logistics and distribution firm focused on maximizing farm profitability for members of Farmers of North America. Currently expanding into the US, AgraCity is looking to fill multiple positions in ND, SD and MN for the following:

**AgraCity Business Representative**

Reporting to the Country Head, USA each Business Representative will be responsible for establishing key farm accounts as FNA members and establishing business plans and product supply opportunities. Product supply plans will include all AgraCity product lines across the crop inputs, petroleum, parts and equipment segments.

**Specific Responsibilities Include:**
- Build business plan for specified territory to launch AgraCity product line
- Target and acquire new grower members for Farmers of North America
- Present FNA and AgraCity information to group audiences
- Understand customer needs and provide product solution recommendations
- Coordinate with AgraCity management team to establish new product opportunities
- Meet or exceed territory sales objectives
- Manage travel expenses within budget

**Qualifications of the Position Include:**
- Degree in Agriculture, Agronomy, Business or Marketing
- Experience in sales, customer service or related area
- Agriculture industry knowledge and experience
- Strong communicator with ability to present to large groups
- Ability to build relationships with large growers
- Self-motivated and able to work individually and with a team
- Safe driving record and strong attention to safety
- Ability to travel a territory with some overnight stays required

**Benefits:**
- Competitive salary plus commission plan
- Paid time off, Health Insurance, Long Term Disability and 401K plan with company match
- Company car, laptop, cell phone and travel expenses

Interested parties should email resumes to jnovak@agracity.com